



October 23, 2018

SAN FRANCISCO
California
94124

Attention: WILLIE TOBIN

RE: Quote 157939-01

Dear Willie,

I would like to thank you for your interest in my company and our products, and I am pleased to quote the following for your consideration.

One (1) New Caterpillar Model: 305E2 Compact Construction Equipment

STOCK NUMBER: NM45446 SERIAL NUMBER: YEAR: 2018 SMU: 2

MACHINE SPECIFICATIONS

Table with 2 columns: Machine Specification and Part Number. Includes items like 305E2 HEXMN CFG 1.1, DRAIN, ECOLOGY, CONTROL PATTERN CHANGER, etc.

PACK, DOMESTIC TRUCK	0P-0210
INSTRUCTIONS, ANSI	461-4584
FILM, QUICK COUPLER, ANSI	397-7142
FILM, PRODUCT LINK, ANSI	502-6610
FILM, CALIFORNIA	524-7230
EIN #VH6H98	
PINS, BUCKET 45MM	2822785
BUCKET, 12", 2.1 CFT, HD	4649907
BUCKET, 18", 3.1 CFT, HD	4649909
BUCKET, 24", 4.6 CFT, HD	4649911

Standard Equipment

POWERTRAIN

Cat C2.4 Diesel Engine
 U.S. EPA Tier 4 Interim
 ISO 9249/EEC 80/1269
 and EU Stage IIIB
 Rated Net Power 30.0kW/ 40.2hp

Automatic Engine Idle
 Automatic Swing Park Brake
 Automatic Two Speed Travel
 Fuel and Water Separator

ELECTRICAL

12 Volt Electrical System
 60 Ampere Alternator
 650 CCA Maintenance Free Battery
 Fuse Box

Ignition Key Start / Stop Switch
 Slow Blow Fuse
 Warning Horn

OPERATOR ENVIRONMENT

100% Pilot Control Ergonomic Joysticks
 Adjustable Arm Rests
 Anti-theft System
 COMPASS: Complete, Operation,
 Maintenance Performance and
 Security System
 -Multiple Languages
 Cup Holder

Digital liquid crystal monitor
 Hydraulic Neutral Lockout System
 Literature Holder
 Mirror, Cab Left
 Travel Alarm
 Travel control pedals with hand levers
 Washable floor mat

OTHER STANDARD EQUIPMENT

Radio Ready
 Tip Over Protective Structure (TOPS)
 (ISO 12117)
 Top Guard - ISO 10262 (Level 1)
 1-way and 2-way (combined function)
 Auxiliary Hydraulic Lines
 Adjustable Auxiliary Hydraulics
 Auxiliary Line Quick Disconnects
 Caterpillar Corporate "One Key" System
 Continuous Flow
 Door Locks
 Dozer Blade with Float Function

Economy Mode
 Hydraulic Oil Cooler
 Load Sensing Hydraulics
 Lockable Fuel Cap
 Rear Reflector
 Roll Over Protective Structure (ROPS)
 (ISO 12117-2)
 Swing Boom
 Tie Down Eyes on Track Frame
 Tool Storage Area
 Towing Eye on Base Frame
 Twin Work Lights

SELL PRICE	\$ [REDACTED]
NET BALANCE DUE	\$ [REDACTED]
SAN FRANCISCO CO. (8.5%)	\$ [REDACTED]
AFTER TAX BALANCE	\$ [REDACTED]

WARRANTY

Premier Warranty: 24 Months, 2000 Hours Premier

F.O.B/TERMS: San Leandro

PAYMENT TERMS

Outright Sale Financing Terms

CASH WITH ORDER	BALANCE to FINANCE	TERM	MONTHLY PAYMENT	RATE	AMOUNT
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

The above is subject to approval by Caterpillar Finance

This Quote is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Thomas A Lum
 Machine Sales Representative
 Peterson CAT
 [REDACTED]
 [REDACTED]