

DEPARTMENT OF TRANSPORTATION
NATIONAL TRANSPORTATION SAFETY BOARD

In the Matter of: *
*
MARINE ACCIDENT *
DCA 03-MM-032 *
*

November 20, 2003

INTERVIEW OF:

PETER MYER, JIM MUNT, LEIF KRISTOFERSON,
TONY CUVA, JEREMY DEHAAI

PRESENT: TOM ROTH-ROFFY
BILL ROSSEY

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P R O C E E D I N G S

MR. ROTH-ROFFY: The time is 10:25 and the date is 20 of November 2003.

My name is Tom Roth-Roffy, I am an investigator with the National Transportation Safety Board in Washington, D.C. And I am here with Bill Rossey of NTSB, also. Good morning, Bill.

MR. ROSSEY: Good morning.

MR. ROTH-ROFFY: We are here investigating the accident that occurred aboard the SS Norway on May 25, 2003. And we are here at the Offices of Drew Marine in Miami. I would like now as everybody is seated at the table to please identify themselves. Starting this way.

MR. MYER: Peter Myer, Service --

MR. ROSSEY: Bill Rossey, NTSB Materials Lab.

MR. MUNT: My name is Jim Munt, I am in Accounts Sales.

MR. KRISTOFERSON: Leif Kristoferson, I am the area manager for the South Shore Region.

MR. CUVA: Tony Cuva, outside counsel for Drew Marine.

MR. DEHAAI: Jeremy Dehaai, I am in Accounts Sales with Drew Marine.

MR. ROTH-ROFFY: Okay. That is everybody in

1 the room.

2 Go ahead start with Jeremy. Mr. Dehaai, good
3 morning. I just, just starting in general terms.

4 Could you describe your duties here at Drew Marine?
5 Your job title and what your duties are.

6 MR. DEHAAI: Well, right now I am currently an
7 account executive for Drew Marine and doing technical
8 sales. I have been an account executive since 2002.
9 Previous to that I was a technical service engineer for
10 Drew Marine. Came onboard with Drew Marine in
11 September of '98.

12 MR. ROTH-ROFFY: Okay. Could you describe your
13 education and training background before you came to
14 Drew and then tell us, start with that.

15 MR. DEHAAI: Okay. I went to the U.S. Merchant
16 Marine Academy, graduated in 1994. I have a Marine
17 Journeyman license. I sailed on that license, using
18 that license for four years from graduation to starting
19 here. And that is my background.

20 MR. ROTH-ROFFY: What ships were you sailing?

21 MR. DEHAAI: I was sailing on mostly passenger
22 vessels in the Midwest and the Great Lakes Region, the
23 Casino Motel is what I was sailing on in various
24 capacities.

25 MR. ROTH-ROFFY: Okay. Well, what I would like

1 to do is ask the questions and if you do have, state
2 your name so that the transcriptionst can pick it up.

3 (Pause.)

4 MR. ROTH-ROFFY: Okay. Since coming with Drew
5 and you say 1998, could you describe any training or
6 other type of indoctrination that you received from the
7 company?

8 MR. DEHAAI: Their standard training
9 procedures, the technical training program that we
10 have, that I have started initially, you know, when I
11 came onboard, and that is an evolution process. We
12 continually get updates, we get technical,
13 technicalities is what they are called, updates as far
14 as their technical experience. I have also done some,
15 it is not really relevant to the technical service
16 aspect, but, I have completed MBA program since I have
17 been with Drew as well. So, there is a continual
18 process. We occasionally get together as a group of
19 service engineers and account executives and go through
20 training on various aspects of the marine products.

21 MR. ROTH-ROFFY: So, I am sorry, could you
22 describe that a little bit more? It is actually
23 classroom work that you do periodically over a period
24 of time or is it --

25 MR. DEHAAI: We have done, again, you know, it

1 has been a little bit of time since I completed the
2 program, but there is a self study that we have that we
3 go through on our own time. You know, you get programs
4 and you have to read them and answer questions and
5 submit them for, for, to be graded or checked. We have
6 also on a couple of different occasions brought service
7 engineers to a certain location, we have done in
8 Boonton, we have done it Charleston, I think we did
9 one, where we go on as a group and it is classroom type
10 of environment. But, you know, it is not a classroom
11 on a ship. But, we do the same type of thing where
12 there is somebody explaining different things and we
13 learn that, in that manner.

14 MR. ROTH-ROFFY: Okay. About how many times a
15 year do you do that or how many times have you done it
16 overall?

17 MR. DEHAAI: Off the top of my head, I would
18 guess maybe once a year. I would have to sit down and
19 look at it. I can't say for sure, but I would say
20 ballpark once a year when we do the get together as a
21 group program.

22 Now, on a regular basis, monthly or so, we
23 get different technical updates and information that is
24 distributed, you know, via e-mail and stuff that we can
25 maintain our, our knowledge.

1 MR. ROTH-ROFFY: And that would come of
2 Boonton, that technical information?

3 MR. DEHAAI: Yes.

4 MR. ROTH-ROFFY: Is it like a technical
5 bulletin of some kind?

6 MR. DEHAAI: Yes, yes, exactly.

7 MR. ROTH-ROFFY: Okay. Could you tell me when
8 you first became associated with the Norway?

9 MR. DEHAAI: Well, like I said, I started in
10 September of '98 and within the first month I was here,
11 I was onboard the vessel doing technical service, you
12 know, doing testing and analysis. So, right away at my
13 time at Drew, I was onboard the vessel.

14 MR. ROTH-ROFFY: And then about how long were
15 you associated with the Norway and was it continuous or
16 not?

17 MR. DEHAAI: It was continuous for the, for
18 the first two years on a regular monthly basis, I
19 think. Now, there was a period that she left to go to
20 Asia, I believe, we didn't see her locally. I am not
21 sure what that period is. But, I continually saw it
22 and then we hired another service engineer and then we
23 took turns seeing the vessel. And I did that up until
24 a year ago, a little more than a year ago. And then I
25 received my, my promotion and I was not onboard on a

1 regular basis.

2 MR. ROTH-ROFFY: Okay. Who is that other
3 person that you, that had been hired that you worked
4 with?

5 MR. DEHAAI: Tim Clayborne.

6 MR. ROTH-ROFFY: Okay.

7 MR. DEHAAI: Drew Marine Service Engineer.
8 When he came onboard, he and I split the, you know, we
9 rotated basically, both saw ships and, you know,
10 depending on schedules, who saw it on a particular
11 month, it varied.

12 MR. ROTH-ROFFY: So you would get onboard the
13 Norway once a month typically or always once a month?

14 MR. DEHAAI: Typically, I will say typically.
15 Our charter was to go on once a month, you know, things
16 happen, occasionally, you know, you can't get onboard
17 if there is a problem, you know, a vessel, they are
18 busy, we have problems with scheduling. And
19 occasionally, we went on more than once a month if they
20 had a problem, we would go back and do a follow up.
21 So, I would say typically once a month, but it was not
22 a set in stone process.

23 MR. ROTH-ROFFY: And when you were onboard,
24 what did you do?

25 MR. DEHAAI: As far as, from the time I

1 boarded until --

2 MR. ROTH-ROFFY: Yes.

3 MR. DEHAAI: Okay. Usually what I would do is
4 go, once you get onboard, I would meet with an
5 engineer, try to meet with the chief engineer or chief
6 junior, if they are not available, meet with whoever is
7 in the engine control room. And again it depended on
8 the work load. Sometime they would call the boiler
9 engineer in to talk to me, sometimes he was busy doing
10 other things, and it just, it varied from, from visit
11 to visit. But, that, you know, you do the initial
12 meeting to discuss, you know, how are things are going
13 and any problems or anything we can help you with type
14 of thing. And then we would typically be, be, you
15 know, right in the control room, they had just outside
16 of that they had the testing station. Sometimes you
17 would have somebody accompanying you, sometimes you
18 would not. But, we would go there and go through the
19 test, various tests for the, for the treatment program.
20 And, you know, once you completed that, it would be a
21 matter of completing a report of what your test
22 results, making recommendations, and then review that
23 list, again, depending on the situation, whoever you
24 could review that with, the engineer onboard. But, we
25 always, you know, tried to meet with somebody

1 initially, and maybe somebody afterwards to review what
2 you discovered.

3 MR. ROTH-ROFFY: Okay. And typically would you
4 meet with the second or with the chief or did it vary?

5 MR. DEHAAI: It varied. I would say
6 typically, I mean, if you had to pick a typical, you
7 know, it was, there was really probably not a typical
8 situation, but most of the time it would be with the
9 second engineer, the guy who is in charge of the
10 boilers. He would, you know, again, depending on his
11 work load, if he was available, he would like to talk
12 with us to discuss different things and explain
13 situations and that. So, I would say a majority of the
14 time we were with the guy in charge of the boilers.

15 MR. ROTH-ROFFY: And do you remember any of
16 those names of people that you worked with?

17 MR. DEHAAI: Not off the top of my head, I
18 don't.

19 MR. ROTH-ROFFY: There was no one particular
20 second that kind of stood out as being there more often
21 than others over the years that you --

22 MR. DEHAAI: Not a name that I can recall, no.

23 MR. ROTH-ROFFY: Was there a lot of rotation,
24 a lot of new people coming into that position?

25 MR. DEHAAI: I don't really think so, you

1 know, rotate, but you would see again on a typical, you
2 know, say typically, you would see the same guy three
3 or four months in a row, and then it would rotate. So,
4 it is not like, you know, you would see a different guy
5 every time. But, you know, and sometimes you would
6 see the guy three or four months later, he would be
7 back again, you know, it varied, so. But, I don't, you
8 know, I don't think there was a huge, you know, my
9 personal observation, I don't think there is a huge
10 turnover in who was in charge of that position.

11 MR. ROTH-ROFFY: Okay. But, you just don't,
12 didn't get on a name type basis with them?

13 MR. DEHAAI: I got to know some of them, but,
14 to tell you, you know, I could visualize, I can see
15 their faces, and I know them and they would recognize
16 me and I would recognize, you know, vice versus, but,
17 their names sometimes are, were a little difficult for
18 me to remember because they were not, you know, names
19 that I was familiar with dealing with in a regular
20 basis. But, yeah, I would definitely recognize people
21 and vice versus, so, you know, we got a pretty good
22 relationship with some of them. It is just a name was
23 a difficult aspect of that.

24 MR. ROTH-ROFFY: A lot of them were foreign
25 names --

1 MR. DEHAAI: Exactly, exactly. That is
2 exactly right.

3 MR. ROTH-ROFFY: Okay. Did you ever conduct
4 training while you were onboard of the second engineer
5 or any of the other engineers?

6 MR. DEHAAI: Yes.

7 MR. ROTH-ROFFY: Under what circumstances
8 would you conduct training?

9 MR. DEHAAI: Well, it would depend, you know,
10 again, I meet with them when we first go onboard to see
11 how things are going. If they say there is a problem
12 with this, we would make recommendations if they are
13 applicable as far as trouble shooting or how to remedy
14 a situation. When we go to the test procedures, if
15 the second engineer was with you, you could explain the
16 test, you know, if you would see something, you are
17 doing something different than the way he does it, you
18 would say something. Or I would say, you know, just to
19 make sure this is how you are doing this test, you
20 know. It was, there wasn't a set training protocol,
21 but we did a lot of training onboard. And then even,
22 you know, once we the get results and we wrote the
23 report, we reviewed it with an engineer, whether it be
24 the second or chief. I consider what we were doing
25 there as training, too. We would get their test

1 results, we would say this is what we see, these are
2 our recommendations, this is how you do it, and we
3 would, so, I mean, I view that as a training aspect.
4 We explain what they need to do based on the test
5 results. So, there is a continual training process.

6 MR. ROTH-ROFFY: Okay. Does Drew have any type
7 of a more formal training program for NCL on water
8 treatment, chemistry issues or is it, is it primarily
9 just onboard?

10 MR. DEHAAI: Primarily onboard. We do a lot
11 of, you know, it is hands on training. I think that is
12 the benefit that we train them in areas that they need
13 the training. It is very specific. We do have water
14 treatment manuals, testing manuals. That lists
15 everything from A to Z on our treatment programs, how
16 to do the test, the dose and everything else. But, the
17 vessels get on, you know, they have, so that is more of
18 a self study for them. So, and that is probably, if
19 you were going to say there is a formal training
20 program that would be it. But, you know, as far as
21 taking them off the ship and sitting them in a
22 classroom and doing lecturing, there was not that, no.

23 MR. ROTH-ROFFY: Okay. So, probably a lot of
24 the training was kind of a turnover, if there was a new
25 second engineer, he would maybe learn from his

1 predecessor on how to initially conduct the test, would
2 you say that --

3 MR. DEHAAI: Exactly, that is, but, more than
4 that is, is the people that are, the engineers are
5 licensed to work on steam ships. And, you know, they
6 have seen it probably on other vessels. They are
7 probably familiar with the, the treatment programs and
8 their understanding of the boilers and dose and all of
9 that stuff. They have experienced that in their
10 careers. And then there is also the material as far
11 as particular situations on the vessel. But, a lot of
12 this stuff they have learned, you know, when, their
13 education, you know, to get their license, they have
14 probably seen a lot of the testing process.

15 MR. ROTH-ROFFY: Okay. Can you recall specific
16 problems that you encountered during the service visits
17 to the Norway, related to boiler chemistry that you can
18 describe?

19 MR. DEHAAI: As far as like things, test
20 parameters that were out of limit, is that what you --

21 MR. ROTH-ROFFY: Yes. Yes, if you see
22 something that is noteworthy, that, you know, what we
23 do here, that you have instances where, you know,
24 things were more abnormal than you thought they should
25 have been.

1 MR. DEHAAI: Taking me back, I mean, I have
2 looked at the reviews reports a little bit, and I see,
3 you know, some stuff that, you know, maybe there were
4 some, you know, out of specs stuff, but, thinking back,
5 there was nothing that, you know, outstanding as far
6 as, you know, they always had a major problem with this
7 or that or the other thing. That really wasn't the
8 case, you know, they had minor, I think minor
9 situations that occurred on, on a regular basis, I
10 think, you know, there were small problems. But, I
11 don't think there was every any glaring, you know,
12 problems that stand out in my mind, like this occurred,
13 you know, onboard at this particular time. I don't
14 think there was really any major problems.

15 MR. ROTH-ROFFY: Okay. We have kind of looked
16 through some of the records and see that there was a
17 recurring with chlorides. Do you recall such instances
18 of high chloride in the boilers?

19 MR. DEHAAI: I do remember. They did. Again,
20 I don't think it was ever a major high chloride issue
21 or, but, you know, they had problems, I think, at times
22 maintaining those, those levels within the, the
23 specifications. But, again, you know, I think that
24 happened a lot, I didn't look at the reports. I think
25 it was a, a regular occurrence, but, I don't think it

1 was a detrimental aspect where we had climbs that, you
2 know, beyond what we see in other vessels that have
3 similar situations. But, they did, that particular
4 vessel did have a difficult time maintaining the
5 chloride levels on a relatively routine basis.

6 MR. ROTH-ROFFY: Okay. And from your knowledge
7 of how the system works, what is the effect of high
8 chlorides on the boiler, on the, say the internals of a
9 boiler?

10 MR. DEHAAI: Well, the specific chemistry of
11 it, I am not, you know, up to speed on that, but, it
12 causes, you know, corrosion, that is my understanding
13 of it. Now how the chemical aspect, how it works, I
14 can't say, but, you know, my understanding is if you
15 continue to have excessive chloride issues, you may
16 have corrosion, formation, depending on other aspects
17 of the chemistry as well, so.

18 MR. ROTH-ROFFY: But, as far as you know on a
19 periodic excursion, high chlorides is not a serious
20 matter for the boiler.

21 MR. DEHAAI: You know, as I see it, you know,
22 and that again is just my opinion, and it is should be
23 taken as that. I can't say chemically, you know, but,
24 you know, we see it on other vessels that have a high
25 chloride, have a leak and it doesn't cause detrimental

1 harm to the boiler systems. I think, so, I would say,
2 you know, an occasional deviation from the
3 specification as far as chloride continuity, personally
4 I wouldn't see that as a detriment.

5 MR. ROTH-ROFFY: Okay. Did you have occasion
6 to raise your concerns or have reasons to discuss it
7 with your supervisor or with -- about chloride
8 continuity or was it never raised by anybody or --

9 MR. DEHAAI: I can't say, I don't remember a
10 particular instance of doing that, of bringing up,
11 probably in a routine conversation, what we typically
12 do here in Miami, you know, the account center is here
13 in Miami as well. And we are all here locally and we
14 talk to each other on a regular basis about what, you
15 know, our service on the weekend and different things.

16 So, probably at some point in time, or maybe on a
17 regular basis, the account guy would say, how did it go
18 on the Norway on Sunday, Saturday, depending on what
19 day I was in at that time, and I said, yeah, maybe that
20 high chloride, but it wasn't something that it was an
21 issue where I felt it needs to be addressed in a
22 magnified manner. It was just a routine conversation
23 type of thing, so.

24 MR. ROTH-ROFFY: Okay. But, you would normally
25 make a note of that on your service report if you saw

1 that condition?

2 MR. DEHAAI: Definitely, always. The test
3 results are on the report, I mean, it was always
4 specified, you know, we always wrote, you know, exactly
5 what are test results were and whether it was common,
6 based on the results. So, it was always noted that
7 there was, if we observed an out of spec.

8 MR. ROTH-ROFFY: And you would also review
9 their logs to see if they had out of spec --

10 MR. DEHAAI: Yes. Exactly. We would look at
11 the book that they had onboard and let's say if this
12 continued out of spec, or if they had a one day, you
13 know, you might not comment. If there was a one day
14 two weeks ago and then it was back to normal, but, if
15 you see continued high chlorides or certs, a continued
16 whatever, we would comment on it as well.

17 MR. ROTH-ROFFY: And you say you went onboard,
18 you say you were alternating with another engineer.
19 Would you review the previous month's log before you
20 went onboard to see if there was a problem that was
21 noted the previous month?

22 MR. DEHAAI: I did. That is what I did when I
23 did the certs, you know, we kept the certs reports in a
24 file and we put the newest one on top, and when I would
25 go onboard, I would pull a file out and I talked to

1 the, to the second or chief, whoever I was able to get
2 ahold of, and I would open it up and look at it to see,
3 well, last time we were here we had this problem, are
4 you still having that problem or is it remedied or, or,
5 you know, if I was waiting to get onboard through the
6 security process, which can take time, I would open
7 that file up and look, too, just so I knew what to look
8 for as far as continued problems.

9 MR. ROTH-ROFFY: Okay. The ship from our
10 review of the documents, had four boilers and they
11 operate two to three at a time. It seems like maybe
12 one boiler was, was normally a down period and one
13 boiler would be split off and shutdown cycle,
14 essentially, to meet its requirement of the voyage.
15 Are you familiar with that, the way they are operating
16 the boilers in terms of, you know, two or three boilers
17 in operation, one down?

18 MR. DEHAAI: Well, the familiarity we have is
19 that in port operations, you know, of course, because
20 that is when we are onboard. When we would go onboard
21 there would be typically two boilers only, like you
22 were saying. You know, and you would know that, like
23 on samples, you would only have pressure on two of
24 sample lines. So, we did, I was familiar with it, of
25 their in port status that they typically had two out of

1 the four boilers on line, yes.

2 MR. ROTH-ROFFY: Okay. So you would test the
3 two operating boilers?

4 MR. DEHAAI: Yes, correct.

5 MR. ROTH-ROFFY: The other boilers would not
6 be tested.

7 MR. DEHAAI: No.

8 MR. ROTH-ROFFY: So, one of the, from your
9 recollection one boiler had been recently shutdown and
10 still hot, or do you remember how the third boiler
11 would be?

12 MR. DEHAAI: Not really. Again, it depended
13 on, you know, if there was somebody to work with, like
14 I said, occasionally, we had the second when we were
15 doing the test, a lot of times he had a lot of things
16 to do, so we were doing it on our own, you know, he
17 said, there is everything, so, if you were able to get
18 a sample out of the third boiler, you did a test, but
19 if there if was shutdown or wasn't pressurized enough
20 to get a sample, out of the sample line, you didn't the
21 test. So, why that occurred, if it was recently
22 shutdown, that was not typically known to us.

23 MR. ROTH-ROFFY: And did you review the log to
24 see how often they were shut down and how often -- Kind
25 of the frequency that the boilers were being cycled?

1 MR. DEHAAI: Not really. That is, that is, I
2 can't say that I was. Usually, we looked at more of,
3 of analyze the test results and trend analysis of the
4 results. I don't really remember spending a lot of
5 time seeing which boiler I was looking at results. It
6 was usually a generalized review saying, you know,
7 boiler test results, and it was a combination of
8 whatever boilers they were testing and put in the
9 logbook. I don't, never really tracked which boilers
10 were, I was looking at.

11 MR. ROTH-ROFFY: Okay. So you really didn't
12 have a real good appreciation of, I don't know what the
13 right word is, but, a good understanding of how the
14 boilers were off and cycled or however long they were
15 off. You were just mainly looked for the readings,
16 right?

17 MR. DEHAAI: Yes, typically, yeah. That is
18 correct, you know, our understanding of how often they
19 were cycled on and off wasn't clear, you know, as far
20 as what they were doing. No, I would say it wasn't,
21 because we were dealing with, with in port operations
22 as well, which is, you know, for a ship is abnormal,
23 most ships they are designed to be it sea. So, a lot
24 of vessels that were on, the incorporations are very
25 different what is typical. So, you know, we just dealt

1 with that very specific time.

2 MR. ROTH-ROFFY: Okay. As I mentioned, we saw
3 that sometimes they would run three, and sometimes they
4 were running two, so a third boiler would be off and
5 on, you know, they could run it for a couple of days,
6 and then it would be off for a week, maybe run it for a
7 couple of weeks and be off for a couple of weeks. So,
8 it was kind of variable. And we have gone through and
9 kind of mapped some of this, so we have a pretty good
10 idea of that cycling. But, do you havent done anything
11 similar to that? I am sorry asking the same question,
12 or it seems redundant, but I just want to make sure.

13 MR. DEHAAI: Sure. No, no, I have, no, as far
14 as myself, I have not tracked their cycles of their
15 boiler operation and, and, that is something that we,
16 you know, typically don't do. And may not have access
17 to, their operations, we would just have access to what
18 is happening when we were there. So, no, I have not
19 done that.

20 MR. ROTH-ROFFY: Okay. Another parameter we
21 have kind of been looking at is the hydrogenous(ph), do
22 you recall any instances with either high or low
23 hydrogenous during the time that you were servicing the
24 ship?

25 MR. DEHAAI: Nothing in particular. If I

1 remember, I mean, just thinking back, it has been some
2 time, but, they kept, if I remember right, pretty good
3 hydrogenous levels. Again, that is just an off of the
4 top of the head, but, I don't remember any problems
5 with the hydrogenic, they are pretty good about
6 controlling that.

7 MR. ROTH-ROFFY: Okay. And the dosing levels
8 of hydrogenous on a daily basis, is it pretty much the
9 same for all steam plants from your recollection?

10 MR. DEHAAI: As far as different --

11 MR. ROTH-ROFFY: Yeah, I mean, from -- what
12 that size would need.

13 MR. DEHAAI: I think we typically say around
14 the liter a day, I think is one of our recommendations
15 is. But, all ships vary depending on, you know, how
16 much oxygen have into the system, duration, how much
17 water consumption, you know, how much makeup water they
18 have to add. So, it varies sometimes greatly from
19 vessel to vessel. But, I think we recommend, I think
20 it is either one or one to two liters a day, again, my
21 familiarity with, with that is, is somewhat dated, but,
22 I think it is one to two liters a day is what we
23 recommend.

24 MR. ROTH-ROFFY: Okay. And you probably don't
25 recall what they were putting in?

1 MR. DEHAAI: That I don't, no, I do not recall
2 that.

3 MR. ROTH-ROFFY: Okay. Do you recall, is it
4 something that you would normally do, is look at their
5 dosage of say hydrogenous and see if there was, it
6 would be normally what expected for a plant like that?

7 MR. DEHAAI: Yes, we would. And I am trying
8 to remember, if, I think in the logs that they kept in
9 the book, they would write dosage some, I think, again,
10 it has been some time, but I think they regularly wrote
11 what their dosage amounts were. I don't know if they
12 wrote it every time, but I think they wrote what their
13 dosage was. I will look at that.

14 MR. ROTH-ROFFY: Okay.

15 MR. DEHAAI: And if there was something that
16 was out of, you know, a typical range, we would
17 definitely know that.

18 MR. ROTH-ROFFY: Okay. Back to the cycling
19 question. As I mentioned, light the boiler off for a
20 couple of days, be off for a few days, or more. Can
21 you describe what Drew would recommend in terms of how
22 to chemically treat a boiler when it is in an idle
23 status?

24 MR. DEHAAI: Well, I think what we, the Drew
25 recommendation as far as I understand them is if it is

1 going to be in idle status for extended period and what
2 that is specifically is open to a little bit of
3 interpretation, that they should do a way up procedure.

4 But, you know, again, those are, that is a judgement
5 issue and I don't think we even specify particularly if
6 it is more than X days, we need to do this. I think we
7 say if it is going to be an extended layout, or an
8 extended out of period, you should do, you know, a lay
9 up procedures, but that is again, that is kind of a
10 judgement issue that the operators, you know, typically
11 make on those things.

12 MR. ROTH-ROFFY: Okay. And we have noted that,
13 and we would like to kind of nail this down, what Drew
14 Marine expects, you know, how many days, maybe it is a
15 better question for Leif. Shall we ask Leif if he can
16 tell us more about what Drew Marine's recommendations
17 are?

18 MR. KRISTOFERSON: I think in the, in the, as
19 far as extended lay off period, will typically be like
20 a month, maybe, three, four weeks, and beyond, where
21 the boiler was consistently not being used, would go
22 into the lay off procedure, whatever that lay off, and
23 of course, if it is far beyond that, it would be a dry
24 lay off, but that is not relevant to an operating ship.

25 MR. ROTH-ROFFY: Okay. Thanks. So, is, does

1 that kind of square with what you understand?

2 MR. DEHAAI: Yeah, I mean, if I, if you had
3 asked me my opinion, you know, I would say probably
4 three, I would say a month, three weeks, four weeks,
5 you know, and if somebody, you know, I say to the ship,
6 these are our lay off procedures, if you are going, you
7 know, for an extended length what is an extended
8 length, I would probably say three to four weeks.
9 Again, it is, it is open to interpretation, but that is
10 what I would say is a ball park figure as far as --

11 MR. ROTH-ROFFY: So, why would you say it is
12 an open interpretation, why is it a judgement call?
13 What factors influence when you would go into a lay
14 off?

15 MR. DEHAAI: Well, I think there is going to
16 be some factors as far as the system and how tight the
17 boiler is. If you lay it up and it is a tight boiler,
18 you can close all your valves off, there is no in
19 leakage, you are going to have less problems with
20 corrosion than if you have, you know, there was leakage
21 and there is air getting in and all sort of things
22 happening. If it is a real tight and you can lock that
23 boiler up so it is tight, you are not going to have as
24 many problems. So, I think that as far as the
25 condition of the boilers, is a factor.

1 MR. ROTH-ROFFY: Sure. Anything else you can
2 think of that might influence the, you know, when a
3 ship's crew would say, you know, we need to go on a lay
4 off, you know, it is not long enough to worry about
5 laying up?

6 MR. DEHAAI: It might, I would say the
7 condition of the boiler. And not only as I said, you
8 know, previously as far as whether you are able to lock
9 the boiler up tight, but, you know, the condition that
10 if there is corrosion present or if there is an issue
11 that, that, that would be, you know, would be much
12 worse by not addressing them. That would be the case.

13 But, other than that, I wouldn't say there was any
14 particular situation.

15 MR. ROTH-ROFFY: Okay. Can you describe what,
16 what Drew Marine's recommendations are for chemistry on
17 the boilers?

18 MR. DEHAAI: Yeah, I would have to, I would
19 have to look at the exact procedures to give you
20 details. Again, this is not, it is not a typical
21 process of doing a lay up. But, what we do is, is
22 elevate the oxygen scavenger which is for this, or the
23 hydrogenous level and then it is, I am not sure if the
24 cage is elevated or it just needs to be maintained.
25 But, your typical, you are watching for your Ph level

1 and your oxygen scavenger level in a lay up procedure.

2 That is what you are looking for. And again, you
3 know, my familiarity with that is limited because it is
4 not a normal process.

5 MR. ROTH-ROFFY: Okay. As far as you know, did
6 the Norway use this recommended procedure when they
7 shut down their boilers?

8 MR. DEHAAI: As far as I know, I don't know if
9 they ever did what we consider an extended lay up
10 procedure, a lay up procedure.

11 MR. ROTH-ROFFY: Which means elevating
12 hydrogenous?

13 MR. DEHAAI: Yeah, as far as I am aware, no,
14 but, you know, again, I am not sure on that, so.

15 MR. ROTH-ROFFY: Did you ever have any
16 discussions with the crew or NCL management about lay
17 up procedures for either boilers?

18 MR. DEHAAI: Not that I recall.

19 MR. ROTH-ROFFY: Okay.

20 MR. DEHAAI: As far as specifically asking
21 questions, talking about, again, that is, that is
22 reviewed in part of the manuals that we deliver, you
23 know, it has lay up procedures in there. But, as far
24 as actually talking to somebody about it, in this
25 specific instance, I don't recall that, no.

1 MR. ROTH-ROFFY: Okay. Did you ever test any
2 idle boilers for the hydrogenous content to see if they
3 elevated hydrogenous levels?

4 MR. DEHAAI: No.

5 MR. ROTH-ROFFY: Normally you wouldn't test
6 the idle boiler.

7 MR. DEHAAI: No.

8 MR. ROTH-ROFFY: You said that.

9 MR. DEHAAI: Yes.

10 MR. ROTH-ROFFY: Okay. And none of the crew
11 members had to ask you about hydrogenous levels in the
12 boilers?

13 MR. DEHAAI: Not that I remember, no, no
14 particular instance anyway.

15 MR. ROTH-ROFFY: Okay. We have been going
16 about a half hour. You are okay, want to take a break?
17 Anybody need a break? No. Okay. Want to continue on?
18 At any time you need to do whatever, we can stop the
19 tape and do it.

20 MR. DEHAAI: Okay.

21 MR. ROTH-ROFFY: Did you ever have a chance to
22 inspect the internals of the boilers?

23 MR. DEHAAI: On the Norway, I don't believe I
24 ever did a boiler inspection.

25 MR. ROTH-ROFFY: Okay. Was it something that

1 you as a service engineer for the boiler, would be
2 interested in looking in the internals?

3 MR. DEHAAI: Definitely. And what we, you
4 know, that is, our standard stance on that is, you
5 know, if the boiler is up, we definitely take a look
6 inside and see, to do a boiler inspection. But, again,
7 the boilers being open and is much similar to the
8 boilers being extended lay up, it is not a typical
9 process or procedure. You know, we may say, if the
10 boiler is going to be open, we would like to see it, if
11 the ship says the boilers are open, we will go down and
12 look at it, but it is not something that we regularly
13 have the opportunity to do. We would like to but, it
14 is not a regular occurrence.

15 MR. ROTH-ROFFY: Okay. And I believe you said
16 you don't recall ever looking inside the boilers on the
17 Norway.

18 MR. DEHAAI: Yes. I never did. I am sure of
19 that.

20 MR. ROTH-ROFFY: Okay. So, do you know of any
21 type of corrosion problems the Norway was having, since
22 you were --

23 MR. DEHAAI: Not, not really, no, no
24 specifics. I never had the opportunity to, to visually
25 see anything and the crew never indicated that they

1 were having problems, particular problems, no.

2 MR. ROTH-ROFFY: Okay. And this, probably the
3 question I need to ask some other folks to see if, but
4 we will get to that.

5 (Pause.)

6 MR. ROTH-ROFFY: How many ships does Drew
7 service here in Miami area?

8 MR. DEHAAI: Right now I am not sure what the
9 current number is, because things have changed a lot
10 since September 11, vessel locations. I know maybe
11 four years ago, we were seeing on average probably a
12 ship a day, it averaged out, here, we would see four or
13 five some days, and some days we wouldn't see any, so,
14 I would say an average about a ship a day, 350, 400 I
15 think I have seen in a year.

16 MR. ROTH-ROFFY: Okay. And that is, you go
17 onboard once a month on the other ships, as well?

18 MR. DEHAAI: Cruise ships, we go onboard once
19 a month, yeah. The cargo ships, we are, it is not as
20 frequent.

21 MR. ROTH-ROFFY: Okay. And of those 350
22 visits, how many were steam vessels?

23 MR. DEHAAI: It was a relatively small
24 percentage. Cruise ships, if I am not mistake, the
25 Norway may be only the steam vessel. I would say less

1 than five percent of the total vessels I saw were steam
2 ships.

3 MR. ROTH-ROFFY: Okay.

4 MR. DEHAAI: As far as the main propulsion was
5 steam propulsion, less than five percent.

6 MR. ROTH-ROFFY: And did you ever have
7 occasion to go in any of those boilers on those other
8 steam ships?

9 MR. DEHAAI: No, again, a boiler inspection is
10 a rare occurrence for us and no, I never had the
11 opportunity to go, that I can recall anyway.

12 MR. ROTH-ROFFY: Okay. Have you had any
13 training on boiler inspection, what to look for?

14 MR. DEHAAI: Yes, I have. I have had some
15 hands on training from somebody that was here
16 previously. And I went inside boilers on, you know,
17 auxiliary boilers on diesel ships. We have done some
18 internal inspections and had some experience with that,
19 as far as what we are looking for and what we are
20 trying to do when we are inside of there.

21 MR. ROTH-ROFFY: What sort of things would you
22 look for in a main propulsion boiler?

23 MR. DEHAAI: Well, you are going to look for,
24 it is similar really with, you know, you look for
25 pocks, you know, you are going to look for corrosion

1 cells. You are going to look for like deposit
2 formation. The main thing you are going to look for is
3 the color, when the boiler is open, you look into it if
4 it is going to be a lot of, you know, red rust or
5 picking up and if you see the red rust, you know, you
6 scrape it out and see if that is just flash rusting and
7 magnetized later, you are going to look for, you know,
8 on the bottoms of, you are going to look for deposits
9 and, and getting the things. You are going to look for
10 things that stand out as being out of the ordinary, you
11 know, of what you should see.

12 MR. ROTH-ROFFY: Okay. So, your training, from
13 your assessment, kind of a turnover training.

14 MR. DEHAAI: No, my predecessor on this
15 current position, he was actually the accounts guy that
16 was here while I was doing the service before I got the
17 promotion last year, he and I had gone on a couple of
18 different vessels as him showing me how to do it. And
19 I also, one of our other service engineers in a
20 different region, he and I met one time to do a boiler
21 inspection, just to get experience. I mean, to, to,
22 that is the best way to learn how do to a boiler
23 inspection, is to do it. I mean, you can talk it out,
24 but until you see the internals of a boiler and do a
25 boiler inspection, it is, it is, there is no benefit.

1 So, that is where that was done, you know, a lot of
2 hands on training as far as that goes.

3 MR. ROTH-ROFFY: Have you ever done an
4 inspection of a main propulsion boiler?

5 MR. DEHAAI: I am trying to remember. I don't
6 believe that I have, no.

7 MR. ROTH-ROFFY: Okay. Would you think you
8 would need to get inside of the drums and headers to do
9 a good inspection? Could you do it from the outside?

10 MR. DEHAAI: For what we would be looking for,
11 the boiler inspections I have done, it, you can get a
12 pretty good idea from the outside. If you look in, you
13 can see if there are deposits, if there is oxygen
14 pitting, if there is scale formation, if there is
15 sediment, and you can get a pretty good feel of the
16 condition of the boiler, just from looking at it. Now,
17 if you see problems, there may be a need to go inside
18 and look in additional areas for other things, but, you
19 know, you get a pretty good feel just from looking
20 through the manholes, you know, and poking your head in
21 and, you know, you don't physically have to be entirely
22 in the boiler, but, you get half your body in there and
23 looking around you can see stuff. But, and you get a
24 pretty feel from doing that. I don't think you really
25 need to physically go all the way into the boiler and

1 dive into it to get a good feel for the condition.

2 MR. ROTH-ROFFY: Okay. Well, what I am going
3 to do is think about some more questions. I am going
4 to ask Bill, if you are ready, to go ahead and ask a
5 few questions. Are you still okay?

6 MR. DEHAAI: Oh, yeah.

7 MR. ROTH-ROFFY: Go ahead, Bill.

8 MR. ROSSEY: I guess one question I have --

9 MR. ROTH-ROFFY: Bill Rossey.

10 MR. ROSSEY: Yes, Bill Rossey. Thank you.

11 One question I had is you mentioned that some
12 of these boilers were cycled fairly frequently or
13 cycled. One question that I have is how would that
14 affect the maintenance of the water chemistry levels?

15 MR. DEHAAI: That is a good question. I mean,
16 again, speaking from my opinion, I don't think it would
17 affected to a great extent because, you know, you are
18 going to have your chemicals in the boiler, you are
19 going to shut down, the chemicals are going to remain
20 in the boiler. And then when you start up, as long as
21 you start your dosage and treatment, at start up, it
22 shouldn't really affect the chemistry of the water in
23 the boiler, I wouldn't think. Although you might have,
24 there could be some issues again, you know, like I say,
25 the lamp procedures, the elevate the hydrogen levels --

1 you may have to, when you restart the boiler, if you
2 did have, if your hydrogen is used up, you may have to
3 provide a little extra dose in the start up, but, that,
4 nothing out of the ordinary that they wouldn't, you
5 know, that the operators wouldn't be able to test and
6 adjust them relatively easily.

7 MR. ROSSEY: Okay. Tom asked a lot of these
8 questions, I am going to jump around a little bit.
9 One question I had was just reviewing the documents
10 from '98 on, can you give me a feel as far as what
11 documentation was generated and passed onto Drew from
12 following your inspections? So you went on scene, you
13 took water chemistries, then what happened?

14 MR. DEHAAI: What did we do with the reports?

15 MR. ROSSEY: Yes.

16 MR. DEHAAI: Okay. What we would do then is we
17 would write the report, leave a copy onboard, and then
18 return, you know, to the office on Monday or whatever
19 we were able to do it, and then we would typically
20 e-mail the report to the superintendent of the vessel,
21 the port engineer, whichever title you choose to use
22 and with a copy to the ship, saying we were onboard the
23 Norway in this instance on this date. We, these are
24 our results. We give a brief description of what the
25 results were. We also attach the service report, so

1 that if they want to look into it further they can.
2 And then we send those off, that is how it was done.

3 MR. ROSSEY: Okay. There were some, at least
4 what I was seeing, it appeared that there were, let me
5 be a little more specific.

6 (Pause.)

7 MR. ROSSEY: The time frame of, from what
8 happened, December of '97 to October of '99, it appears
9 that some copies were sent to Headquarters and were
10 reviewed?

11 MR. DEHAAI: The service reports? I am trying
12 to remember that. That was when I, '97 to '99,
13 October, that may be the case because of, of, that was
14 my, when I first started and they probably did do that.

15 I think that, if I am remember right, they did do that
16 initially until I understood, got a little more
17 understanding of doing reviews and the processes. And
18 there is a lot of training I was going through
19 initially, too, so the work load would have been
20 excessive to do the reviews. So, I think there was
21 some reviews being done besides me in that first year
22 or so until I was able to get up to full speed as far
23 as what I was doing. And again, a lot of that was --

24 (Change tape.)

25 MR. DEHAAI: My familiarity with what I was

1 doing, it is not that I didn't understand what I was
2 doing as far as the testing and the technical aspect,
3 but it took me a lot more time the first year to do the
4 test than it did, you know, now, you know, the speed
5 because of familiarity with it. So, I think, yeah,
6 initially they would be reviewed by someone other than
7 me.

8 MR. ROSSEY: Okay. It also appears that, and
9 I think in the time period, copies were sent to Kevin
10 Gilbert?

11 MR. DEHAAI: That is correct.

12 MR. ROSSEY: And he was --

13 MR. DEHAAI: He was the account manager for,
14 for us, for Norwegian Cruise Line, that was his
15 account, and he handled the account.

16 That is typical of when you do the service
17 reviews, to send it to superintendent and to the vessel
18 and we also copy the account executive, the Drew Marine
19 account executive. So, he is aware of the situations
20 that is going on as well, so, if there is a question or
21 if he wants to address something, they are typically in
22 the loop, so to speak, on, on what is going onboard.

23 MR. ROSSEY: So, it is correct in saying that
24 sending the reports to Headquarters is not a typical
25 thing. This was more of a training, not training, but,

1 more --

2 MR. DEHAAI: It is, it is a typical thing,
3 but, the review being done by Headquarters is, was not
4 a typical thing. We send all service reports to, to
5 the central storage location for all reports. So,
6 everything we go onboard a vessel and create a report,
7 it goes to, but the review is not typical. And that is
8 not the way we are doing it now and after my first
9 year, that, we stopped doing that as well, of having
10 them do a review. But, all reports go to Headquarters.

11 MR. ROSSEY: Okay. There is also a period, I
12 guess, from, I don't know exactly when it is, but,
13 somewhere in 2001, there are cover letters of reports
14 sent to -- was that, I guess was that typical to
15 send -- I didn't see in some of the other reports.

16 MR. DEHAAI: Yes, we typically, you know, it
17 depends on how these were filed. We typically, you
18 know, had some sort of cover letter, whether it be a
19 cover letter or it was an e-mail document. You are
20 referring to the cover letter that was like the summary
21 of what we, yeah, that was done whether it be attached
22 to the cover letter or it was the body of the e-mail,
23 we did that, yeah.

24 MR. ROSSEY: Okay.

25 MR. DEHAAI: That is what we typically did.

1 MR. ROSSEY: Okay. Now, Tom touched on this,
2 but as far as at times there are multiple service
3 engineers on the Norway, meaning, one person for a long
4 period of time. As far as everybody being informed, it
5 would just be a matter of, was it just a matter of
6 looking at those reports particularly on ship or --

7 MR. DEHAAI: Yes, and we talked about it.
8 Yeah, the other service, when the vessel was here in
9 Miami, there was one other service engineer and myself,
10 we would see each other on a daily basis and we would
11 talk about our service, so we would know if there are
12 problems. But, then also we had just a file, you know,
13 that we punched and that top service report went on
14 top, so you could, you would see. You would know, you
15 would have that there as a handy reference to be able
16 to look at what happened last time. So, that is
17 typically how we knew what was going onboard when we
18 were rotating from one guy to the next one, month to
19 month.

20 MR. ROSSEY: Okay. Were there occasions where
21 the boilers were inspected internally, not by you guys,
22 but other sources. Were you guys ever provided a copy
23 on some of the information, had been made aware of
24 conditions?

25 MR. DEHAAI: Not that I remember, no. I don't

1 remember seeing anything, reports on internal
2 inspections that I recall. I don't remember an
3 incident.

4 MR. ROSSEY: Have you ever had occasions where
5 you found elevated levels of copper in the boilers?

6 MR. DEHAAI: On the Norway?

7 MR. ROSSEY: Yes.

8 MR. DEHAAI: No, I have not.

9 MR. ROSSEY: Okay. Just in general terms, what
10 to you think that would that be attributed to?

11 MR. DEHAAI: Again, the chemistry of it, I
12 don't recall exactly. I know that there is, I can't
13 say for sure. I could suspect the outside, I don't off
14 the top of my head, what would cause that. I know if
15 there is copper, but, the exact cause of that, again, I
16 can't say off the top of my head.

17 MR. ROSSEY: Okay. One other question is when
18 you are on site and water chemistry readings, where
19 your readings independent of those that were done by
20 the ship personnel for that day, or did you guys take
21 the same readings and that is their readings for the
22 day and --

23 MR. DEHAAI: It varied. It depended,
24 sometimes, you know, they would, they would have, in
25 the logbook they would have test results for the day

1 and I would, and if they did, what I would do is I
2 would take mine and look at those and it should be, you
3 know, the same or relatively the same, you know, a
4 matter of a few hours different, they should be the
5 same. And, you know, I don't remember specific
6 instances, but some ships if they know we are coming
7 onboard, will wait and take the test with us and
8 observe it and use those as their daily test results,
9 so, again, that varies. The Norway, I think, they
10 typically, and again, those were independent. I think
11 they did their own earlier test. We did our test when
12 we went onboard and I would always reference theirs and
13 if we saw something that was glaring different, that
14 gave us an opportunity to do some training. If we saw
15 that they had a Ph or whatever level there was way
16 different than what we were getting right now, we would
17 say, how did you do this test. And, and maybe a
18 training opportunity, so that is how we did a lot of
19 our training opportunities, you know, notices and stuff
20 like, so.

21 MR. ROSSEY: I guess one thing that I would
22 like to do now is sort, I have compiled some of the
23 data from the water chemistry logbook. Our focus right
24 now is the hydrogenase as far as in a graphical form. I
25 guess and this is data generated from January of 2000

1 through December of 2000, showing the hydrogen levels
2 for each boiler. I would like you to look at it and
3 make some comments.

4 MR. DEHAAI: Okay.

5 MR. CUVA: Is that data extrapolated from
6 what we provided to you?

7 MR. ROSSEY: Partially.

8 MR. CUVA: Okay.

9 Those are, this would be data, you have got
10 the daily logs and it is basically from the daily logs.

11 MR. ROSSEY: That is correct.

12 MR. ROTH-ROFFY: And that was Tony Cuva that
13 just asked that question for the transcriptionst.

14 (Pause.)

15 MR. ROSSEY: The green portion is where you
16 don't have data.

17 MR. DEHAAI: Okay.

18 MR. ROSSEY: Then the yellow portions show
19 where readings were taken. In other words, they were
20 doing their readings.

21 MR. DEHAAI: Okay.

22 MR. ROSSEY: Then a blue, the hydrogen is
23 above the specification limit.

24 MR. DEHAAI: Yes.

25 MR. ROSSEY: And in red where they are below

1 the specification limit.

2 MR. DEHAAI: Okay.

3 (Pause.)

4 MR. DEHAAI: And you want me to comment on
5 this, anything in particular, you wanted to --

6 MR. ROSSEY: Well, first off, any overall
7 comments and then I think I will be more specific.

8 MR. DEHAAI: Okay. I mean, do you want me to
9 say what I think of the readings as far as they
10 typically good or typically bad or, or is, I mean, is
11 that what the type of direction we are going to, or --

12 MR. ROSSEY: Sure. I mean, say you are
13 looking for the month, each one of these is a month.

14 MR. DEHAAI: Yes.

15 MR. ROSSEY: You are looking at one month
16 worth. What comments would you make?

17 MR. DEHAAI: I would say that there is not
18 anything out of the ordinary of what I would expect for
19 a typical systems or systems of these types. You know,
20 there is, there is an occasional high, some occasional
21 low readings. But, again, I wouldn't think, there is
22 nothing glaringly wrong or, or either way on this. I
23 wouldn't, you know, from looking at it, it looks
24 pretty, kind of what I would expect to see from, when
25 you were handing this to me, this is kind of what I

1 thought it look like as far as the readings.

2 MR. ROSSEY: Okay. Maybe I will be a little
3 more specific at this point. In the period of July
4 through July, August, September, boiler 24.

5 MR. ROTH-ROFFY: Is boiler 24 the boiler that
6 had the problem?

7 MR. ROSSEY: No.

8 MR. ROTH-ROFFY: Which boiler had the
9 problem?

10 MR. ROSSEY: Boiler 23. For most of July,
11 boiler 24 was not operating. And then when it came
12 back on line, or when they started taking readings, it
13 appeared that there was a period of time of almost
14 three months where hydrogen below specification
15 limit.

16 MR. DEHAAI: Yes, I see that from looking at
17 it. I didn't see it, but, again, looking at it, this
18 is a typical graph, yeah, that, that appears to be the
19 case for sure. I am not sure, again, you know, as I
20 was saying earlier, a lot of times from the stand by or
21 a lay up procedure, when you initially start up, you
22 will, you know, you will have maybe a low reading for a
23 period of time of hydrogen level until you get your,
24 your adjustments made based on your testing and your
25 dosing. But, for that period, you are looking from

1 August all the way really down to almost October. And
2 again, you know, without knowing the specifics of why
3 that occurred, there may have been, you know, again,
4 this is just speculation, maybe they had a leak or
5 getting oxygen leakage in the boiler from something.
6 Again, I don't know. Maybe they were having or a steam
7 leak, where they were using an excessive amount of
8 water and they had to, I don't, again, without knowing
9 the exact details of why, I can't say, but, there
10 could be reasons why that would occur.

11 MR. ROSSEY: Okay. Would you be concerned that
12 a lot of times following idle periods, it came into
13 service with low hydrogen levels?

14 MR. DEHAAI: I wouldn't be concerned, I mean,
15 because hydrogen levels, there is a margin of error
16 that we have in our specifications for all of our
17 treatment levels. You know, we have a little margin of
18 error for instances where it slips out, that is why
19 they slip out of hydrogen level or -- level for a day
20 or two, or even maybe a longer period, it is not a
21 major alarming situation. We do have margins.

22 But, you know, and like I said before, I
23 would expect it on a start up to have it for a period
24 of time, because it would be out of range. And I don't
25 think that would be a major concern as long as we are

1 able to get it to return to normal relatively --

2 MR. ROSSEY: Would that be an indication that
3 while it is idle or lay up, there is not enough
4 hydrogen?

5 MR. DEHAAI: Yes, definitely, it could be. It
6 could be that there is not enough hydrogen or it could
7 be when they are start upstart, you know, moving the
8 water out of the system, getting new water in, maybe it
9 takes awhile, if there is a lot of makeup, but, yeah,
10 that is impossible, definitely.

11 MR. ROSSEY: Just to follow up on that. Does
12 Drew recommend a sludge dosing of a boiler with
13 hydrogen after a period of idleness or is it just
14 through the drip into the feed system that they are
15 suppose to normally build the hydrogen level back up?

16 MR. DEHAAI: I don't know if they give
17 recommendations for slow dosing or not. With the hand,
18 the normal dosage process procedure, you could turn the
19 stroke up on the pump and the frequency up and you
20 could put extra amorizen in where you could get
21 amorizen in the boiler in a relative, you know, in a
22 relatively quick period, within a day or two, you could
23 add a significant amount of amorizen to the boiler, any
24 chemical a boiler by the normal dosage procedure.

25 As far as opening it up and putting it in, I

1 don't think we recommend that. I don't believe. Maybe
2 we do, I have never personally recommended that. Our
3 technical experts may be able to make recommendations
4 as far as dosage, but I have never done that, no.

5 MR. ROSSEY: If they were to increase the
6 dosage as you say, a stroke or whatever on the pump,
7 wouldn't that, isn't there a common system for all the
8 boilers, wouldn't all the boilers be affected by that
9 higher and possibly put them out of range high?

10 MR. DEHAAI: If I am not mistaken, I, the
11 boilers are dosed, the amorizen dose is independent for
12 each boiler. And that, the dosage adjustment is made
13 based on the test results of that particular boiler.
14 And that is what is typical for boilers, you know, they
15 are dosed independently and the test results, you
16 adjust the dosage for the boilers based on those test
17 results. So, that is sort the Drew Marine
18 recommendation is that they should be independent for
19 that particular situation, if you have one level is
20 high and one below, lower than the other, and if they
21 are dosed from a common system, you can't get control.
22 So, we typically recommend independent dosing for
23 boilers.

24 MR. ROSSEY: We have noticed in the logs for
25 .7, .8 hydrogense liters there is no discrimination

1 between which boiler is getting homocharging.

2 MR. DEHAAI: Hmm.

3 (Pause.)

4 MR. ROSSEY: I am not trying to put you on the
5 spot here.

6 MR. DEHAAI: No, I don't know without
7 actually, without actually seeing the logs, I don't
8 know. But, yeah, I mean, they should be dosing to a
9 particular boiler. I mean, that is the standard Drew
10 Marine recommendation is independent dosing to each
11 boiler based on your test results.

12 MR. ROSSEY: Okay. Do the service engineers go
13 aboard and validate the system in terms of where the
14 chemicals are injected, where the samples are drawn
15 from? Do you have a documentation of that somewhere
16 that we could take a look at it? Is that something
17 that you would go and verify?

18 MR. DEHAAI: I don't know if we have any
19 documentation on that as far as doing it. That is
20 something that, see, that is typically done on, on
21 initial start up treatment or a new dose phase, you
22 know, which, which of course I don't know if we have
23 documentation dating back to when we took over
24 treatment of the Norway or not. Where you go onboard
25 and say, okay, this is Drew Marine program, these are

1 the chemicals you use, these are the test procedures,
2 these are the recommendation dosages, you know, dose
3 here, dose there. So, it is not something, because it
4 is not something they change. It is not like they,
5 they decide to dosing at a different point, you know,
6 on a particular day. So, it is something that is an
7 initial step in getting, you know, a ship on our
8 treatment program. So, it is not something -- and I
9 never did because, again, they were on our program well
10 before, before I started doing it.

11 MR. ROSSEY: Okay. In general terms, what are
12 the negative effects of poor water chemistry on the
13 boiler, structurally or internal, whatever?

14 MR. DEHAAI: Well, you are going to have
15 corrosion and scale formation, you know, you will have
16 staining of the metals if you have continued, you can
17 have oxygen pitting, those of types of things, you
18 know. Corrosion and scale formation, you have, is the
19 biggest detriment of poor water quality, are your
20 metals and then, you know, that is --

21 MR. ROSSEY: Are you aware of any historical
22 problems, when you were service engineer for oxygen
23 corrosion in these boilers on the Norway?

24 MR. DEHAAI: Normal oxygen corrosion. I
25 don't, no, I don't remember any, any problems or being

1 aware of, you know, oxygen pitting or oxygen corrosion
2 situations on that vessel.

3 MR. ROSSEY: NCL never approached you to get
4 counsel on how they might address an oxygen corrosion
5 problem?

6 MR. DEHAAI: Not that I recall, no. That
7 issue was never brought up as far as I can remember.

8 MR. ROSSEY: Okay. Regarding internal
9 inspections, do you know what Drew's recommendation is
10 before the inspection, should the boiler be cleaned or
11 should it be left as it is and after it is on the dock?

12 MR. DEHAAI: When we do onboard inspections,
13 we like to see it as it is, so if it would be cleaned,
14 then the corrosion cells are gone and you know, the
15 rust formation and the deposits and everything that it
16 in there, is gone, you don't know if you were having
17 problems. It is usually best when you open it up, you
18 look at it, then you know what is going on in the
19 boiler. By cleaning it, you know, you are removing
20 the, the condition of the boiler changes significantly
21 after a cleaning.

22 MR. ROSSEY: Okay. But, there are times when
23 the boiler should be cleaned. Can you describe when
24 the boiler would be cleaned?

25 MR. DEHAAI: Drew makes boiler cleaning

1 recommendations when they have, when it is inspected,
2 and they determine if there are problems, you know, if
3 they have scale formation, corrosion cells, pitting, we
4 recommend going in and doing a cleaning to get that,
5 the main reason for that is to stop corrosion once it
6 has begun. There is only way to do it and that is to
7 do a chemical cleaning in the boiler. You have to
8 neutralize those corrosion cells and prevent that from
9 occurring. Once you have, you know, you can't do
10 anything in an operational standpoint, once you have
11 those type of things occurring. So, when we see that,
12 whether they customer sees it on an inspection or we
13 see it on a boiler inspection, we see it, that is when
14 we recommend cleaning it.

15 MR. ROSSEY: And does Drew have a chemical
16 that they supply for the purpose of cleaning a boiler?

17 MR. DEHAAI: Yeah, well, there can be a couple
18 of different cleaning of a boiler, a couple of
19 different problems that would need to be addressed as
20 far as cleaning. Typically we are doing an -- clean,
21 and you know, we could use, one or two -- the names of
22 them are Safe Acid and Descale It. Acid cleaning
23 products. There is also border cleaning as they get,
24 somehow get oil contamination in the boiler. That is a
25 different process. That is not a regular occurrence,

1 but it does happen. But, yeah, we do have products
2 that we can provide for the cleaning.

3 MR. ROSSEY: What was the second, the first
4 was Safe Acid?

5 MR. DEHAAI: Descale It.

6 MR. ROSSEY: Okay. Do you have any knowledge
7 of tube failures onboard the Norway boilers?

8 MR. DEHAAI: No, not particular instances that
9 I know of with tube boilers, no.

10 MR. ROSSEY: Do you think that would be
11 something that would be useful information to you as
12 the chemistry --

13 MR. DEHAAI: Yes, I mean, again, any
14 information that we can gain on the boilers is useful
15 information for us. We know, if they are having
16 problems, those things are good for us to know. If
17 they are having, you know, again, the more knowledge
18 that we have, regarding the operation of a boiler, the
19 more we can help our customers. In other words, with
20 recommendations. So, yeah, I mean, ideally we would
21 like to know everything that is wrong with that boiler,
22 on a daily basis, you know, but, of course, you know
23 that is not, that is impossible. We get, we get our
24 snapshot when we go on a monthly basis and try to
25 gather as much information as we can.

1 MR. ROSSEY: Okay. So, again, I am not trying
2 to put you on the spot, to any of my questions, I am
3 not trying to, if you, if you are not sure, that is
4 fine. But, from your recollection, did they ever have
5 any boiler failure problems?

6 MR. DEHAAI: From what I recall, no. I don't
7 remember a specific, you know, a specific instance
8 where that happened, no.

9 MR. ROSSEY: Okay. The fellow, who did you
10 relieve when you took over as the service engineer for
11 the Norway, who was your predecessor?

12 MR. DEHAAI: The person that was mentioned
13 earlier, Kevin Gilbert was, was servicing the vessel as
14 well as another guy that was here at the time,
15 Patrick Lynch, they were handling the service of the
16 Norway.

17 MR. ROSSEY: You said Patrick Lynch?

18 MR. DEHAAI: Yes.

19 MR. ROSSEY: Okay. Did they tell you of any
20 historical problems with the boilers on the Norway when
21 you took over from them? Something to look for, you
22 know?

23 MR. DEHAAI: No, I mean, again, you know, I
24 went through the training process with Kevin mostly,
25 did most of the training, and he would explain things

1 to look for based on test results. He would say, oh,
2 you know, we always had a problem with this
3 historically, nothing like that really came about. It
4 was just, you know, he guided me as far as what I was
5 doing onboard, things to look for, but, there was not,
6 you know, a definitive thing saying we had continued
7 problems with this over time. No, there is no nothing
8 like that.

9 MR. ROSSEY: Okay. You didn't talk about
10 oxygen corrosion problems or other problems?

11 MR. DEHAAI: No.

12 MR. ROSSEY: Historical problems with the
13 boilers.

14 MR. DEHAAI: No, not that I recall, no.

15 MR. ROSSEY: Okay. Did you have periodic
16 meetings with NCL management, technical management on,
17 on the servicing of the boilers?

18 MR. DEHAAI: No, what was typically done with
19 our customers is the service engineer goes onboard the,
20 the, the onboard testing, that is why, you know, then
21 they come off and it gets sent to the, the NCL office
22 with the copies going to the account executive, because
23 the account executive does the, on the typical basis,
24 gets with the customer and the office, with the
25 management. They go in and discuss, you know, the

1 service reviews and trend, you know, those types of
2 things. The, as the role of the technical service
3 engineer, that is not typically done, no.

4 MR. ROSSEY: So, it would be the account
5 executive who would do that.

6 MR. DEHAAI: Meet with the office.

7 MR. ROSSEY: With the customer.

8 MR. DEHAAI: Yes.

9 MR. ROSSEY: On technical matters or on
10 financial matters?

11 MR. DEHAAI: Both usually. I mean, that is
12 one of the things that we at Drew Marine desire
13 ourselves on and as a selling point of us, is that we
14 our account executives aren't just sales guys, person,
15 products, they are technically knowledgeable of what we
16 are doing and we have marine ears and so they have the
17 technical background to be able to deal with the people
18 in the management levels as, that is one of our selling
19 points. That is they way it is typically done.
20 Occasionally, we may take, a service engineer may get
21 directly with the port engineer or superintendent, it
22 is not the norm.

23 MR. ROSSEY: So, who in recent years, if it
24 has changed, who is the account executive for Norway?

25 MR. DEHAAI: Jim has been for the past --

1 MR. MUNT: Since '99.

2 MR. DEHAAI: Ninety, nine, yeah. Jim Munt.

3 MR. ROSSEY: Okay. Jim, maybe you take a
4 little break.

5 MR. DEHAAI: Okay.

6 MR. ROSSEY: Jim, could you describe the
7 interactions you have had with Norway on technical
8 matters, with NCL about the Norway boilers?

9 MR. MUNT: Yes, typically, as Jeremy
10 described, I would be more, I would have the visibility
11 to service report at the time after the service was
12 done, and typically, we try to target five business
13 days to return the report back to the superintendent
14 engineer, as well as a copy, as Jeremy described, back
15 to the chief engineer and the engineering staff. So,
16 then I would get visibility at that particular time of
17 the service and the report. And I would do the cursory
18 review of the cover letter, cover e-mail, and the
19 contents of the service report as far as the ph and the
20 amosene(ph) levels and things like that. Then that
21 would give me visibility to discuss with the
22 superintendent engineer or even one of the technical
23 person side, if there was some particular issues on
24 ordering of the testing and things like that. So that
25 I could support with the office personnel what things

1 are going on and make recommendations with our service
2 engineer as well our internal technical management
3 located up on Boon. So, that would be the typical
4 process.

5 Did I answer the question?

6 MR. ROSSEY: Yes, how about the specifics?
7 Can you tell me about any technical interactions you
8 have had with anybody at NCL, Norwegian Cruise Lines or
9 aboard the Norway?

10 MR. MUNT: That is a very, that is a general
11 question. And of course, we, we try to have a business
12 relationship with them where we can continue to support
13 their technical operations. And also be selling our
14 products and services to them. So, you know, we say, I
15 mean, I am, I don't know, there is nothing specific
16 coming to mind.

17 MR. ROSSEY: Have you ever had the occasion to
18 meet with any of the port engineers, shift
19 superintendent, vice presidents regarding water
20 chemistry problems, such as oxygen corrosion or boiler
21 tube failures on the Norway boilers?

22 MR. MUNT: No, nothing, nothing specifically
23 to that latter part of question. I have had the
24 opportunity to meet with their technical management
25 people, superintendent engineer on a routine basis, but

1 specifically addressing oxygen corrosion and what was
2 the other question?

3 MR. ROSSEY: Boiler tube failures. So, maybe
4 tell us about what you have talked about and how often
5 you have talked.

6 MR. MUNT: Again, I guess, my primary role is
7 to support their technical operations and to sell them
8 products. And on the Norway, we have what is commonly
9 referred to in our Drew Marine world, as an ultra
10 marine service, technical service and chemical supply
11 "agreement". And then we would liaison with them both
12 on the monetary side, negotiating pricing levels as
13 well as define our technical services to them, what we
14 are going to do while onboard. And so my main thing
15 would probably be more on the business side, I guess,
16 but, with the technical background. You know,
17 occasionally I would go visit the ship, go along with
18 the service engineer to have that kind of activity and
19 the visibility if he sees an e-mail coming, the chief
20 engineer onboard the ship is tied with an e-mail from
21 me or whatever that he has a face with that name, oh,
22 this is the Jim Munt guy. So, you know, we try to stay
23 in tune with that. I don't remember any specific
24 technical issues brought to head with the technical
25 management, as far as, of Norway's boiler water

1 treatment, or boiler conditions per se. Occasionally,
2 we would, when we are renegotiating contract, we take a
3 look at their chemical usage, their chemical
4 consumption. We take a look at the GC, the adjunct
5 fee, the amosene usage, then to establish the next
6 contract period as far as the pricing level. We will
7 talk at that particular time about the amosene.

8 (Pause.)

9 MR. MUNT: We discuss by reviewing the prior
10 year, the service reports. We kind of do a business
11 review. We look at the chemical usage in each area.
12 And we raise up possible questions, like if their
13 amosene levels were high and then sometimes we get some
14 general feedback saying, well, we have a lot, for
15 instance, outside, we had a lot of steam leakages, so
16 our amosene level required, we need more amosene on
17 this particular time period because we had a lot of
18 condensation leakage. We had to use a lot of makeup
19 water going back into the system and hence, from a
20 technical standpoint, you have heard about the hydrogen
21 usage and what it does. It combines with the dissolved
22 oxygen to reduce the corrosion aspects of it.
23 So, those types of general questions. But, we wouldn't
24 necessarily get into what are the conditions of the
25 boilers, and as Jeremy alluded to, that would be if,

1 that is what we would like to do because that is where
2 we provide greater value to them, if they did have, if
3 they did, for instance, remove a tube or something like
4 that, we would like for them to let us know, because
5 then view their sample. We of course have
6 metallurgical laboratories that we align with or have
7 and then you, we can find out a lot of information from
8 that. And then you can make recommendations as you go
9 forward as far as refining your chemical treatment
10 program, making changes to their dosage rates, focusing
11 in on certain areas. Things like that. Also we, we
12 discuss with them issues with regard to, I heard some
13 of the conversations coming up, amosene, one of the
14 things it does is, it is a volatile constituent in that
15 treatment, hydrogen, comes from the condensate system
16 and helps to protect some acid corrosion coming back in
17 the condensate system. That is phorolene(ph) base
18 product, but if you have too much of that, it can break
19 down, in combination with ammonia, and oxygen, it can
20 start to attack corpo alloys, you know, copper. And
21 certainly in the main condensers of these type plants,
22 these proposal plants, they are typically cooper,
23 cooper, nickel type of material. And if there is an
24 excessive amount of ammonia in there, the reason I am
25 telling you this, this is the type of conversations we

1 would have with them. The guys that I dealt with are
2 very aware of this, they were typically chief engineers
3 onboard the Norway and they know about these types of
4 situations that arise. So, we just talk about it and
5 say, you know, you have got to be careful, you know, if
6 this ammonia gets back in, it breaks down the copper.
7 It can get back into the fuel system and it can play
8 out in the boiler systems and on the tubes, and then
9 you get galvanite corrosion cells and things like that.
10 You just be open about discussing these things.

11 And, you know, again, we try and do, sell our
12 copper and water treatment technology. Drew Marine's
13 services and product solutions. And then we try to get
14 the highest amount of money for, to support these, this
15 competency in these products, supplies. So, that is
16 kind of what our discussions would go from my
17 standpoint.

18 Again, I don't recall any particular instance
19 that I asked the number of questions of Jeremy, did you
20 know of any boiler tube failures, any awareness of
21 those type things. And as Jeremy alluded, we, our
22 service reports are snap shot in time. And we, we also,
23 a monthly visit while they are in port, which is not an
24 operations condition that they are designed for. They
25 are designed to move and, and, so the in port condition

1 is not necessarily indicative of what their outside
2 normal operations are, when they are not in port. And
3 we don't necessarily have visibility to that. We can
4 look at their logs, in which we do when we are onboard
5 to do our services, and make comments on them based on
6 what we are seeing recorded in those log sheets. And
7 then also certainly what we find on that particular
8 day, during that particular service visit, we make
9 comments for that and if the engineers onboard are
10 telling us certain instances, we support with
11 recommendations, they need to a new reagent or
12 something like that, and give an ordering barcode
13 number, things like that.

14 It is kind of a general overview of kind of
15 the sales, account management side of our business and
16 how we work together from the technical service onboard
17 the ship as well as from sales, technical support to
18 their, the office.

19 MR. ROSSEY: Okay. Jim, would you say
20 typically you would meet maybe once a year with NCL
21 management or more often or less often?

22 MR. MUNT: More often, but, when you say
23 technical management, or their management, you know, I
24 would say monthly. I visit with the superintendent
25 engineer, maybe have a business lunch, you know, and

1 talk about some things, maybe monthly visits to, that
2 may include or be separate to their purchasing,
3 technical purchasing managing people. Maybe just as a
4 political, "hi are you doing" type of call. And in
5 some instances if they call Jim about pricing issues or
6 even logistics, delivery issues, sometimes those things
7 would come up. Yes, monthly visits to several of their
8 people in their organization, but it is not always the
9 same people.

10 MR. ROSSEY: Do you recall who the shift
11 superintendent is?

12 MR. MUNT: During my tenure here, mostly I
13 have been dealing with Kingscote(ph), prior to that,
14 their management has changed during my tenure here,
15 Drew Marine dealt with -- who is a technical director.

16 There is no other -- Also I believe Johan Hanson, I
17 dealt with in some instances. And as far as Norway
18 possibilities, that I believe was pretty much it, on my
19 side.

20 MR. ROSSEY: Okay. Did you ever meet Chris
21 Foong?

22 MR. MUNT: I know the name only recently
23 through, through periodicals that have been on webs and
24 things like that. As far as, I think he joined the
25 organization recently as a technical director, VP of

1 technical operations, but I don't know him. I only
2 know the name from, from advertisements or periodicals.

3 MR. ROSSEY: Do you happen to know who his
4 predecessor was?

5 MR. MUNT: I don't know if he had a
6 predecessor, again, the management changed so, I don't
7 know if I can answer that question correctly. I, I,
8 Anderson is the guy, whose name I know is in there, I
9 know, but, I don't know if he replaced or it is a new
10 position.

11 MR. ROSSEY: Okay. Yeah, I was just trying
12 to, we will actually be talking to Mr. Foong tomorrow.

13 MR. MUNT: I think he is relatively new. He
14 may even be coming over from the Star Cruises who owns
15 NCL, that brought them a number of years ago.

16 MR. ROSSEY: Okay. So, if the Norwegian Cruise
17 Lines had a problem with or say not a problem, they had
18 some boiler tube failures, you say that would be
19 something useful, kind information that you would like
20 to have?

21 MR. MUNT: Yes, exactly. We would value that
22 information because we felt, we would feel that that
23 information could be helpful to us to help them, you
24 know.

25 MR. ROSSEY: And what mechanism do you think

1 that information should come back to you? Would it be
2 to you or be to the service --

3 MR. MUNT: Typically, I mean, it could come to
4 me. I am like, even if Cuva got an e-mail from the
5 chief engineer from the Norway, saying I need this,
6 Cuva would probably e-mail that to me and say, hey,
7 Jim, can you take care of this. So, yeah, typically
8 if there is some particular need that Mr. Cuva would be
9 aware that needed Drew's attention he would come to me.

10 So, yeah, if I would think that the, the -- I am at
11 the conduit to our organization as far as the service
12 and support we can provide them. But, that doesn't
13 mean like Jeremy and/or other service engineers have
14 been on the ship that have given their business card to
15 the chief engineer, that they may go onboard and you
16 see it in the logbook or something like, they may e-
17 mail him directly. And I might get to know that
18 through our guys, hey, Jim, they are asking me for
19 this, that and the other thing, what do you think. And
20 then I, it is nice that I can get involved and that
21 there is a particular question I may have or, again,
22 from a sales standpoint, the knowledge is good, you
23 know, having information gives you ways to provide
24 better service, you know.

25 MR. ROSSEY: Jim, could you tell us a little

1 bit about your background and how long you have been
2 with Drew?

3 MR. MUNT: Yes. I am also a marine engineer
4 by education. I went to Maine Mariner Academy, I went
5 through the, the engineering program, the engineering
6 program there in 1989. I sailed on my Coast Guard
7 ferry assisted engineer's license for the first two
8 years. Actually I was on the high pressure steam ship,
9 600 psi main propulsion system. And then I, my career
10 path then went to a sales, technical sales applications
11 engineer outside of Philadelphia. I was working for
12 Fishers Controls, with control valve manufacturer. I
13 was working for a representative in that territory in
14 the Philadelphia area. And then worked there for some
15 time, getting experience in sales and technical sales.

16 And then I had a position with an automatic switch
17 company and manufacturer of transfer switch gear,
18 emergency power switch gear, working on, on outside
19 sales, technical sales support, primarily for power
20 industries and things like that.

21 Then back to Fisher Controls, subsidiary
22 called H.D. Boundman, another manufacturer of controls
23 up in New Hampshire, Portsmouth, New Hampshire, working
24 as an industry manager in sales support role and
25 technical support in industry specific areas, segments,

1 business development area. And then had this
2 opportunity with Drew Marine essentially through some
3 networking, reconnecting to me with a passion in the
4 marine industry, coming down here to fill a role in the
5 accounts sales area in '99. And supporting our sales
6 responsibilities as far as some reaccount assignments.

7 MR. ROSSEY: And about how many accounts do
8 you manage?

9 MR. MUNT: Oh, we kind of, we have kind of a
10 team work, so if one guy is out, one guy is in, then we
11 try to liaison so that everyone is a little bit aware
12 of their business, each account business structure and
13 things that are going on. I have primary account
14 responsibility for Carnival Cruise Lines, Norwegian
15 Cruise Lines, Seabolt International, a couple other
16 accounts. Maybe like say five, five primary accounts,
17 but we split up some other accounts. Two percent of
18 all our business comes from, 100 percent or like 98
19 percent of our business comes from two percent of our
20 customers.

21 MR. ROSSEY: And can you give me an idea about
22 how many steamships are serviced by Drew Marine in this
23 area?

24 MR. MUNT: No, I really don't know. The only
25 one I am aware of was the SS Norway, you know, most of

1 the ships in the accounts that I am involved in and
2 aware of in our territory most of the ships are welded
3 to the newer design, motor vessels, you know, with
4 boilers on them, but as an auxiliary type of system.

5 MR. ROSSEY: Okay. This is a technical
6 question, going back to Jeremy. Since we have talked
7 mostly to you about the technical, what you look for in
8 the logs, you said occasional spikes of chloride is
9 something you may not be concerned with, that may be
10 somewhat normal. When would you be concerned as far
11 as, if it is pick a limit on parts per million, if you
12 see something above, when would you start becoming
13 concerned?

14 MR. DEHAAI: I mean, thinking as far as
15 levels. It is a tough question. Even at a particular
16 high level probably wouldn't be a grave concern. It is
17 more, for me, I think what I would look for is trend.
18 If they have, you know, a level that is 100 parts per
19 million above the limit and is that way continually, I
20 would be more concerned than I would if they had one or
21 two or three day spike where it is 500 or 600 parts per
22 million above the limit. That, that, it is, that is
23 what, just from my point of view, that would be more of
24 a concern to me because if they had spikes, if it is
25 corrected quickly, your problems can be resolved a

1 little bit better than if you continual problems. As
2 far as throwing a number on it, I don't know that I
3 could put a number, a particular number on it. Yeah,
4 again, I would just look for the trend than say number,
5 certain number where I would be, all of a sudden I
6 would be alarmed by it. It would be more of a trend
7 situation. And looking at other aspects as far as
8 treatment, too. If they had a high chloride and the
9 ph is low, than that is different than high chloride
10 and the good ph level. Those types of things. So, it
11 is, to put a particular number on it, I really can't do
12 that.

13 MR. MUNT: Jim Munt speaking, if I can just
14 add to that. You know, we do have those limits that
15 we publish for this whole, you know, for Drew Marine
16 programs, also for low pressure boilers and different
17 treatment programs that we have. Also, along with that
18 another measurement parameter -- is this an indication
19 of water hardness or some contaminates that could be
20 essentially in the system. Total dissolve solids is
21 really our measurement for one of the control
22 parameters for blow down of the boilers, surface blow
23 down. So, that would be more indicative or a more
24 better measurement parameter to determine
25 contamination. Now, if they get salt water leakage in

1 the condensers or some type of heat exchange that is
2 getting back in the boiler feed, that would become
3 apparent both by the chloride readings as well as the
4 total dissolve solids will significantly increase. Or
5 if there is other systems, other fluids that are
6 somehow in indirect contact or heat exchange systems
7 that are somehow being heated by the steam or heated by
8 the condensate, somehow, getting indirect contact with
9 the boiler steam and/or water cycle. Now, those are why
10 we take measurements.

11 Now, we will also communicate to the office
12 if we see a high level and also it is indicated on the
13 report that this is a problem. But, the other thing
14 about treatment programs that was alluded to earlier,
15 we have a reserve built into our treatment programs to
16 help offset some, you know, instances where you may
17 have a contamination or a situation where you have a
18 problem that can contaminate the water. And so that,
19 you know, they are doing daily testing, working on
20 monthly, and we are querying the engineering staff on
21 what has been going on, if there is any indication, any
22 problems that we need to be aware of before we do the
23 testing. But, you know, those controls parameters are
24 published, you know, and if they get above them, they
25 are also in the, in the literature and things like that

1 on our control dosage charts, indication of what to do
2 when you find those, those measured values. But,
3 again, we are always there on a monthly snapshot of
4 time, you know, the operations, daily, in-between those
5 times, the guys are monitoring that type of things and
6 taking corrective actions based on their measured
7 values.

8 MR. ROSSEY: Talking about dissolve solids,
9 what would that measure as?

10 MR. MUNT: Conductivity. It is probably some
11 type of chart that, you know, cross references total
12 dissolved solids as equivalent values to micromoes or
13 micro -- as they, as they measure conductivity and you
14 measure water, to save water is essentially non
15 productive, but you get things in there, it starts to
16 conduct electricity and you measure those levels. And
17 that is an indication you have dissolved solids in
18 there. And those could be harmless, again,
19 contributing to deposits on heat transfer surfaces and
20 things like that. And they end up going into that
21 hole, if you look at water treatment technology and
22 what that means, you get deposits and under deposit
23 corrosion, galvanic corrosion aspects.

24 MR. ROSSEY: How many, just in general terms,
25 you are talking about total dissolved solids for

1 monitoring conductivity. If your conductivity was up
2 range, how many days following would you be concerned?

3 MR. DEHAAI: Well, as soon as you see
4 conductivity out of range, you would typically go down
5 to your surface blower and the blow down, skim valve,
6 or scum valve, sometimes the terminology is used
7 differently, but a blowing down of the boiler so it is
8 a reduced, and then if it comes right back up,
9 engineers are trained and knowledgeable that they have
10 a problem here, you know. I have got to go find what,
11 where this total, where this, why have my
12 conductivities gone up. And they start to look at
13 various systems and, associated systems, to find out
14 where the problem is, making corrective action whether
15 it is a heat exchanger leak or a condenser leak. One
16 of the things I know I did here, there was a time, was
17 not boiler tubes, but condenser tubes needing to be
18 replaced in the normal. Again, I know the
19 circumstances there, but, but that is the typical and
20 actually an expected thing on a ship of that age and
21 also when you plug tubes in a condenser because of a
22 leakage, that is, that is just kind of an expected
23 thing over time. And they actually have a ratio of the
24 number of tubes versus the number that they plug up for
25 efficiency purposes, you know, for when you are

1 condensing the steam that is being used for --

2 MR. ROSSEY: Maybe, I can ask Jeremy about the
3 condenser, but just touching on what you have said,
4 they had problems with chloride and I think it has been
5 related to condenser tube failures. Is that something
6 that Drew Marine would be interested in looking at,
7 trying to --

8 MR. MUNT: --

9 MR. ROSSEY: Yeah, while they are having
10 condenser tube failures or is that kind of outside, out
11 of your kind of purview of --

12 MR. DEHAAI: I mean, again, as I was saying
13 before, we like to know everything that is going on as
14 far as outside -- and if they do have condenser tubes
15 that are failing, that they are actually removing,
16 again, as Jim said, we have a metallurgical lab that we
17 could send those to. I mean, again, that would be
18 nice. Any information that our customers provide us
19 regarding their operations, not just the boilers, but,
20 their normal operations, the more information they
21 provide us, the easier it is for us to provide them
22 specific service better, you know, so, any information
23 that we get is good.

24 MR. ROSSEY: Is there any issues with water
25 chemistry that can affect condenser tube failures that

1 you know of?

2 It is pretty broad, I guess does anybody, I
3 guess, in the room know why they would be having
4 condenser tube failures? Does it have anything to do
5 with low levels?

6 MR. MUNT: This is Jim Munt speaking once
7 again. What we just talked about not too long ago, one
8 of the things would be a -- attack, you know, but --

9 MR. DEHAAI: Age.

10 MR. MUNT: And you don't expect a thing to
11 age, age, you know, would also contribute to something
12 like that.

13 MR. ROSSEY: But, the nature of the condenser
14 tube failures on the Norway never came to your
15 attention, was something that you needed to look into
16 or address or other than, you know, the contamination
17 problems with the boiler, it is not something that you
18 looked at -- is that correct?

19 MR. DEHAAI: Are you asking did anybody on the
20 Norway ever advise Drew Marine --

21 MR. ROSSEY: Yes, either way, did they ever
22 talk to you about their condenser tube problems and ask
23 you for advice or did you independently look at, you
24 know, the rate of condenser tube failures and say, you
25 know, maybe something is going on here that maybe we

1 should look at? I don't know if I am phrasing the
2 question right, but, I mean, if they have been having
3 condenser tube problems, or is this something that you
4 can help them with?

5 MR. MYER: Yes, this is Pete Myer. Yeah, with
6 the chloride leaks, I think I inquired once with the
7 chief why, where were the chlorides coming from,
8 because that is the first question you ask where are
9 they coming from. And he said, they have got a
10 condenser leak and they were trying to fix them. But,
11 beyond that, we don't get in their repair, all we can
12 say is you need to stop the leak, the sooner the
13 better. But, beyond that we can't, we don't have much
14 control over how soon they fix it.

15 MR. ROSSEY: And you don't have any
16 recommendations in that area to, to address the
17 problem?

18 MR. MYER: No, we can only look at the past
19 readings. Can I look at these?

20 MR. ROSSEY: Sure.

21 MR. MYER: As far as back -- We can look at
22 the --

23 MR. ROSSEY: The first incident or pre --

24 MR. MYER: Pre, you know, I have never been
25 on, I havent involved with the ship -- You know,

1 looking at the level, I didn't notice from my, looking
2 at my last report, it wasn't --

3 MR. ROSSEY: Okay. We will shift to you now.

4 Could you tell us about your background and how long
5 you have been with Drew Marine?

6 MR. MYER: I graduated from Richmond Academy
7 in '93 and then I sailed for quite some time. I got a
8 chief engineer's license, diesel and third engineer
9 steam. And I started with Drew in June of 2002.
10 Started working in Miami November 21 of 2002, last
11 year.

12 MR. ROSSEY: Did you ever sail on steam ships
13 when you went to sea?

14 MR. MYER: Never --

15 MR. ROSSEY: Tell me about your association
16 with the Norway. Did that start immediately when you
17 came in 2002?

18 MR. MYER: I don't remember the first date I
19 was on the ship, I don't remember if it was December.

20 MR. ROSSEY: So it was sometime in late 2002.

21 MR. MYER: 2002 or early 2003.

22 MR. ROSSEY: And did you take over primary
23 responsibilities of the Norway service, servicing the
24 Norway?

25 MR. MYER: No, I traded off with the other

1 service engineer, Clayborne was the other.

2 MR. ROSSEY: Did Mr. Clayborne, did he it only
3 before you came?

4 MR. MYER: Well, I took Jeremy's spot and like
5 I said, no one, service engineer is not in charge of
6 any particular one vessel. Whoever is available to see
7 it.

8 MR. ROSSEY: Okay. So in other words, they are
9 not assigned.

10 MR. MYER: No. Not ship has an assigned
11 service engineer in particular.

12 MR. ROSSEY: Kind of whose available at the
13 time, who is not servicing other ships.

14 MR. MYER: Correct. Generally, a ship coming
15 in Miami, it will be in the service engineer available
16 in Miami.

17 MR. ROSSEY: From your experience, how many
18 steam ships do you look at here in Miami?

19 MR. MYER: Minus the Norway, maybe two or
20 three a year.

21 MR. ROSSEY: Every couple of years, well,
22 let's see, working on the Norway, did you ever have
23 occasion to do an internal inspection of the boilers?

24 MR. MYER: No.

25 MR. ROSSEY: Okay. Were the boilers ever shut

1 down or opened up while you were onboard that you know
2 of? Did you ever go down in the boiler room?

3 MR. MYER: No, I never physically looked at
4 the boilers, inside the boilers. And if they were open
5 up, I don't recall any particular incident where they
6 said, yeah, it is opened up, take a look.

7 MR. ROSSEY: Did you ever go down in the
8 boiler room?

9 MR. MYER: No.

10 MR. ROSSEY: To look at the boilers.

11 Jeremy, same question, did you ever go down
12 in the boiler room?

13 MR. DEHAAI: No.

14 MR. ROSSEY: Okay. So these boilers could have
15 been open while you were onboard, but, you wouldn't
16 have known it unless they told you, is that correct?

17 MR. DEHAAI: Yes, that is correct, yes. It is
18 sort of a typical, that is a typical thing for what we
19 do, is, you know, unless there is a specific reason to
20 go to a certain area of the vessel or unless the crew
21 asks us to, or unless we ask to go there, there is a
22 reason for it, we don't make our way on the vessel
23 openly, because, you know, of the security issues and,
24 you know, there is concern with just having, even
25 though we are on the vessel on a regular basis, they

1 know us as the Drew rep, we don't make our way around
2 the vessel without accompany for those reasons.

3 MR. ROTH-ROFFY: Okay. Okay. Back to Pete.

4 In your time as servicing the Norway boilers,
5 do you have any recollection of any specific problems
6 that come to mind in terms of chemistry problems?

7 MR. MYER: No, just an occasional high
8 chlorides. I don't know how far they were always out
9 of spec, right. This one, it was 20 ppm or 18 ppm, I
10 think, occasionally to be --

11 MR. ROTH-ROFFY: Do you have any knowledge of
12 tube failures since you have been working with the
13 Norway?

14 MR. MYER: Just from the condenser tubes

15 MR. ROTH-ROFFY: Nothing on the boiler tubes.

16 MR. MYER: No.

17 MR. ROTH-ROFFY: Do you have any knowledge of
18 oxygen corrosion problems on the boilers?

19 MR. MYER: No.

20 MR. ROTH-ROFFY: And can you tell us about
21 your training since you have been with Drew Marine?

22 MR. MYER: Similar to Jeremy. There is a
23 technical course, kind of self read, and then also
24 practical experience and then discussing with, you
25 know, senior personnel.

1 MR. ROTH-ROFFY: Do you have anything?

2 MR. ROSSEY: No, maybe just one, the same
3 question I asked Jeremy, but if these boilers off and
4 then they come back on, there is low hydrogen, would
5 you make comments about that?

6 MR. MYER: Well, if there is low hydrogen,
7 as long as you get a residual, that means theoretically
8 there shouldn't be any oxygen and everything is -- So,
9 if you have some indication, but, I would say, you
10 know, you want to get it up within limits just as soon
11 as practical to offset any possible oxygen that might
12 get in there and then it will lower it again. So, if
13 it is already low, then you get oxygen, then it might
14 use the rest up. Whereas, if you have a cert residual,
15 you know, it will protect you, if you do get some
16 oxygen in there. So you never do run out of hydrogen
17 in the system. Does that make sense?

18 MR. ROSSEY: Yes.

19 MR. MYER: So if you have just a little bit,
20 that doesn't mean you have an oxygen pitting right
21 there. You still have some hydrogen left to absorb
22 any oxygen that might get in. So, my recommendation
23 would be to raise it as soon as practical, you know.

24 MR. ROSSEY: Okay. Maybe, let me requantify
25 low. If there is zero hydrogen --

1 MR. MYER: That would be a concern, yes.

2 MR. ROSSEY: Okay. So, have you had a chance
3 to look at this chart at all?

4 MR. MYER: No.

5 MR. ROSSEY: Would you look at it and just --

6 MR. MYER: All right.

7 (Pause.)

8 MR. MYER: On this, you have .01 as the
9 residual, so, the zero, I would be concerned about
10 the --

11 MR. ROSSEY: This is not, this is 2000 period.

12 MR. MYER: Okay.

13 UNIDENTIFIED SPEAKER: That is only 2000.

14 MR. ROSSEY: That is correct.

15 UNIDENTIFIED SPEAKER: I thought it was 2003.

16 MR. ROSSEY: And, again, discretions may be
17 more, if you review the log, that is sort of what you
18 are going to look at, and --

19 MR. MYER: I do see lower than the specs and
20 there are some key times was zero, yeah.

21 MR. ROSSEY: And how would you --

22 MR. MYER: You look at the logs -- 24, you had
23 some periods of lower than normal hydrogen levels for
24 the month of August and September. You know, I don't
25 know why that could be cause, definitely, will look

1 into the reason whether it is excess makeup or whether
2 they just did not put enough in there or I don't know
3 how oxygen could -- We would have to look into why it
4 is getting low, I mean, there are several areas you can
5 look into that.

6 MR. ROSSEY: Okay. Now, on a similar issue, we
7 know that there are occasions where four of those were
8 shut off for 40 days at a time. And not necessarily
9 that particular year.

10 MR. MYER: Why were they shut off for 40 days?

11 MR. ROSSEY: Excuse me?

12 MR. MYER: Where they doing maintenance on the
13 boilers?

14 MR. ROSSEY: I may not have the specifics for
15 certain areas, but, I did go back and say 1997, and I
16 looked back in that out for the cycling, when they were
17 on and when were they off. This is the stoker's book
18 and as I said, I don't necessary have the reason why
19 they were off.

20 MR. MYER: All right.

21 MR. ROSSEY: But, there are periods of time
22 when they are off for 20 days, 30 days, 40 days. And I
23 guess my question would be from a chemistry point of
24 view, would you guys have concerns?

25 MR. MYER: If it was 40 days and there is

1 water in the boiler and it is not out in the shipyard,
2 or everything is so called normal, yeah, 40 days,
3 definitely. Just the water and leaving it in there and
4 not testing the water, yeah. Without any other
5 circumstances.

6 MR. ROSSEY: What about 20 days?

7 MR. MYER: Yeah, I would, my recommendation
8 any time there is water in the boiler it has got to be
9 treated.

10 MR. ROSSEY: Okay.

11 MR. ROTH-ROFFY: Anything else for Pete?
12 Jim?

13 MR. MUNT: I just want to comment on this
14 amosene and these logs, the tabulation period, just one
15 of the things with the boilers and again, as they cycle
16 them or as they operate them, the steam demands are
17 going vary on each boiler. And you have a feed water
18 regulating valve that opens and closes based on the
19 amount of water that is being called for by the boiler
20 level control system. Then if that valve is closed,
21 the boiler is not calling for any water, there is no
22 chemical going in there. There is no, so, the expected
23 level would be to go down a little bit, you know, if
24 they are not using it. No fire in the boiler, there is
25 no water being called for. There is not going to be

1 any injection of the chemical.

2 MR. ROTH-ROFFY: Okay.

3 MR. MUNT: So what was in there, should stay
4 in there, you know, again until the next time they get
5 it operating again, you know. We weren't privy to the
6 number of days that each thing was in and out, you
7 know, boilers on and off or in standby or whatever mode
8 you want to call it.

9 MR. ROTH-ROFFY: Okay. Can you remember
10 sludge -- hydrogen after the boilers coming out of an
11 idle status?

12 MR. MUNT: Well, again the water has been
13 treated --

14 MR. ROTH-ROFFY: Well, say it has been down
15 for a couple of weeks and it is, you know, they didn't
16 boost the hydrogen, and now they are returning it to
17 service --

18 MR. MUNT: Was it empty?

19 MR. ROTH-ROFFY: No, it was in wet position.

20 MR. MUNT: The first thing I would do is test
21 the limits, test, if it is zero, then I would recommend
22 if you can slug this, you have to get it pass -- and
23 shock it.

24 MR. ROTH-ROFFY: Of your knowledge of the
25 dosing system of the hydrogen on the Norway is it,

1 are you able to independently dose the --

2 MR. MUNT: I don't know that.

3 MR. ROTH-ROFFY: Okay.

4 MR. ROTH-ROFFY: Okay. So, I think those,
5 Leif, do you need a --

6 MR. KRISTOFERSON: No, no, that is fine.

7 MR. ROTH-ROFFY: We have been going at it
8 for --

9 MR. KRISTOFERSON: You have covered most, most
10 of the area.

11 MR. ROTH-ROFFY: I think we do have a couple
12 of questions for you.

13 MR. KRISTOFERSON: Okay.

14 MR. ROTH-ROFFY: On maybe the organizational
15 sort of things that go on in the office.

16 Could you tell us what your position is and
17 how long you have been here?

18 MR. KRISTOFERSON: Well, I have been Drew
19 since 1974 in a variety of capacities. For the last
20 two years I came to Miami in 2001 and I have been here
21 for these two years.

22 MR. ROTH-ROFFY: And what is your current
23 position, sir?

24 MR. KRISTOFERSON: My current position is the
25 area manager for the South -- and Caribbean Region.

1 Basically responsible for the development, customer
2 development and account sales. I am not directly
3 responsible for organizing the service, but it is part
4 of the customer responsibilities to make sure that the
5 service aspect is also, also covered.

6 MR. ROTH-ROFFY: Okay. Are these gentlemen at
7 this table your subordinates?

8 MR. KRISTOFERSON: Well, Jeremy and Jim
9 reports to me. Pete reports to -- in the service
10 capacity and what we refer to as a dotted line as far
11 as the organizational to the customer structure is
12 concerned to meet in Miami.

13 MR. ROTH-ROFFY: And who would Pete's
14 supervisor be?

15 MR. KRISTOFERSON: Pete's supervisor is --
16 Sommers up in Boonton. And he is the, he is managing
17 the service organization in the Americas.

18 MR. ROTH-ROFFY: Okay. And how many such
19 service engineers are here in Miami office?

20 MR. KRISTOFERSON: In the Miami office at the
21 moment there is Pete is the only service engineer, that
22 is full time service engineer. Due to the customer
23 structure there is sort of a -- organization here that
24 when there, when it is necessary to have Pete duplicate
25 himself, both Jeremy and Jim and Tim Clayborne will

1 step in, but that is not their particular function.

2 MR. ROTH-ROFFY: Okay. And Tim Clayborne, what
3 is his job title?

4 MR. KRISTOFERSON: He is a, he is a marketing
5 specialist for our technical product line. He is
6 currently based here in Miami, unfortunately, he is not
7 physically here right now.

8 MR. ROTH-ROFFY: Okay. And was he at some
9 point assigned as a service engineer on the Norway?

10 MR. KRISTOFERSON: He was the service
11 engineer, together with Jeremy originally and with
12 Pete, most recently when we had two service engineers.

13 There was no particular assignment to any ship or any
14 customer due to the nature of the customer based here
15 and so we would, we would have schedule service and the
16 requirement of not necessarily assigned certain
17 engineers to the various ships.

18 MR. ROTH-ROFFY: Okay. And, sir, your
19 background with Drew, did you have any technical
20 training also, did you have technical training?

21 MR. KRISTOFERSON: In the variety of functions
22 that I have had, there has been numerous technical
23 training over the years. There has been in house
24 training. There has been a couple of out source
25 training. Drew at one point had the program where you

1 would have, that they would have diesel, diesel
2 training, steam training, diesel training at Tim Point
3 where some of the service engineers and account people
4 were -- In house, classroom training. And also the
5 self, self training.

6 MR. ROTH-ROFFY: So, you were, you say the
7 regional director, is that your title?

8 MR. KRISTOFERSON: Well, it is referred to as
9 the area manager.

10 MR. ROTH-ROFFY: Area Manager.

11 MR. KRISTOFERSON: For, for this particular
12 geography, correct.

13 MR. ROTH-ROFFY: Do you provide technical
14 guidance to the service engineers --

15 MR. KRISTOFERSON: The technical guidance on,
16 as far as technicalities are concerned, this is through
17 our headquarters in Boonton. The guidance and how we
18 are operating the various geography is more of to the
19 local requirements and the customer requirements. It
20 is more sales, sales and customer development functions
21 than a specific technical function.

22 MR. ROTH-ROFFY: Okay. This question is
23 actually for everybody. I am not sure if anybody has
24 any contact with Bureau Varasco? Are you familiar with
25 that organization?

1 MR. DEHAAI: This is Jeremy, I am familiar
2 with Varasco, but, I haven't had direct contact. The
3 name is familiar to me, but just as far as direct
4 relationships, no.

5 MR. ROTH-ROFFY: Have you ever had occasion to
6 observe a surveyor onboard on the ship from Bureau
7 Varasco?

8 MR. DEHAAI: No, I have not.

9 MR. ROTH-ROFFY: Pete, are you familiar with
10 the surveyors down here in Miami?

11 MR. MYER: I am familiar with the function,
12 but I havent had any contact.

13 MR. ROTH-ROFFY: Jim, any contact with Bureau
14 Varasco?

15 MR. MUNT: No, I have not had any. I am aware
16 of them as well, but, their function, but, not --

17 MR. ROTH-ROFFY: And Leif?

18 MR. KRISTOFERSON: No, I know the company, and
19 no, I have not had any contact with them.

20 MR. ROTH-ROFFY: Because they serve as the
21 classification for the Norway. They inspect the
22 boilers and periodically they may come across some
23 observations, you know, in terms of boiler conditions
24 that might be useful to Drew Marine.

25 But, nothing like that has been passed from

1 Bureau Varasco to Drew Marine. Okay.

2 MR. KRISTOFERSON: The contact with the, with
3 the classification societies, not from the local basis,
4 but, typically it is with Marketing Department and
5 Headquarters. Locally it is more, other than personal
6 basis, you get, you know of the people, you may meet
7 them on the ship, but there is no technical interaction
8 between the classification societies and us locally.

9 MR. ROTH-ROFFY: Does anyone at this table
10 know the name of the local surveyor for Bureau Varasco?

11 UNIDENTIFIED SPEAKER: Kevin --

12 MR. ROTH-ROFFY: No, he is actually
13 representing the Bahamas Maritime Authority. And I
14 knew I knew that name, it just wasn't ringing a bell.

15 Okay. The use of the graphic logs, the
16 onboard docking logs, is that optional for the ship?
17 You mentioned, Jeremy, that they used to use it and
18 sometimes use it, sometimes they don't, but not require
19 that they submit as part of the contract, the readings,
20 the monthly readings.

21 MR. DEHAAI: No, no, we do not. The onboard
22 logs, that is an additional service that we provide to
23 the customers if they so choose it. It is not abnormal
24 for ships to not submit logs to us. There are several
25 vessels that do, they have a book and they write their

1 test results in that. That is, again, you know, we, we
2 offer the onboard drafting logs as a tool for them.
3 And for them to monitoring and for them to send them to
4 us, but, again, it is not an abnormality for a vessel
5 to not send the logs to us. It is not a requirement
6 of our program. Again, it is just something that we
7 offer as an additional service.

8 MR. ROTH-ROFFY: In your experience with the
9 different customers you have here, is it more normal
10 for the ships to send you the logs or for the ships to
11 not send you the logs?

12 MR. DEHAAI: Well, I would say it is more
13 normal for them not to send the logs.

14 MR. ROTH-ROFFY: So, for the majority of the
15 customers do not submit these.

16 MR. DEHAAI: In this, in this geography, the
17 customer base, we have, in the cruise ships, most of
18 them do not submit readings to us. Our access to logs
19 is onboard.

20 MR. ROTH-ROFFY: And your access to onboard
21 logs is kind of limited to the previous month, you
22 don't necessary go back two years and see how things
23 were going.

24 MR. DEHAAI: No, that, not, it depends on the
25 vessel. Some vessels, you know, the Norway and the

1 ones that do it the book, you can go back as far as the
2 book, sometimes they get six months of readings in
3 there. Some ships they will keep all their logs in a
4 three ring binder and you can see two or three years
5 worth. Some ships, they have, you know, a couple of
6 months. So, it varies from ship to ship.

7 MR. ROTH-ROFFY: Okay. Anything, Bill?

8 MR. ROSSEY: No, I don't think so.

9 (Pause.)

10 MR. ROTH-ROFFY: This is kind of a difficult
11 question to ask, and probably difficult to respond to,
12 but, we have heard from one of the folks at Drew
13 Headquarters about the difficulty the service engineer
14 is placed when he goes onboard the vessel, but he has
15 to kind of manage conflicting interest between his
16 employer, between the chief engineer, between the
17 second engineer, between the engineering management of
18 the company, you know, if he finds a problem, he has to
19 be kind of, a little bit sensitive on how he deals with
20 it, you know, so that, you know, he continues to
21 maintain a good relationship with the various people we
22 just mentioned. Can you tell me a little bit about
23 that, is that something that you have had to deal with?

24 MR. DEHAAI: Definitely. I mean, it
25 definitely does happen, you know, but, again, we as an

1 organization always, all of our recommendations and
2 things we do are technically sound and technically
3 based on our program. But, there is, there can be
4 some, some, you know, you can create some anxys with the
5 chief engineer if you leave the ship and send a report,
6 you know, do a review and send the report to the
7 superintendent saying the ship is a total mess, you
8 know, they have major problems. The chief engineer
9 next time you go down, is not going to be quite as
10 friendly as he might be regularly, you know. But, you
11 know, so you have to be careful, you know, how you word
12 when there are problems. Yeah, everything is, you
13 know, that we do is very factual. And if you do it in
14 that manner, you may still get somebody that is not
15 happy with you. But, at least, you can say, well, I am
16 just stating the facts as they are, you know. So you
17 have got to be very careful of how you deal with the
18 different people, you know, the sensitivity to those
19 things, but, again, myself and our organization, if we
20 do everything very factual, and, and, you know, with
21 elaborating and throwing editorials on things, those
22 typically issues, they get resolved relatively quickly
23 because, you know, the chief engineer may get his, may
24 get his butt chewed by the superintendent because of a
25 problem we noted. He is not going to be happy with us.

1 So, if you go and say, listen, chief, you know, we are
2 stating it as, these things can be smoothed over, you
3 know, it takes a little bit of time. But, yeah, there
4 are some sensitivity of those types of issues.

5 MR. ROTH-ROFFY: Okay. And do you find
6 different customers have varying degrees of support for
7 water chemistry program?

8 MR. DEHAAI: Yeah, definitely, definitely,
9 different customers have varying degrees of support for
10 water program, and even in the office level, onboard
11 ship, different, different, even from ship to ship
12 within the same customer, some ships are, you know, the
13 superintendents are vary adamant about, you know,
14 making sure that the ships follow, some of them are not
15 as adamant. So, it varies from person to person, ship
16 to ship.

17 MR. ROTH-ROFFY: Can you characterize your,
18 generally speaking, about how the Norway and how they
19 have been supporting Drew water chemistry program in
20 relation to other customers?

21 MR. DEHAAI: In relation to other customers.
22 I would say they are, you know, relatively a typical
23 customer, typically, you know, with what we deal down
24 here, typical cruise customer. Excuse me, I believe
25 they understand the importance of the treatment

1 program. I think they appreciate the, the service and
2 the technical expertise that we pass on as an
3 organization. I think they understand our program and
4 how it should be done relatively, I would say they are
5 probably a typical as far as your interest and
6 connectivity with our program, a typical customer.

7 MR. ROTH-ROFFY: Okay.

8 MR. KRISTOFERSON: This is Leif Kristoferson
9 here. If I could make a comment here.

10 We find that with the, particularly with the
11 Norway, the NCL technical operation was very much
12 argument of using our type of treatment program over
13 somebody else's due to the preceded experience that
14 they have and also to the fact that they were very
15 adamant of maintaining proper program on the Norway.
16 This is as far as the superintendents or the technical
17 people are concerned. And they were at times at odds
18 with, with some of the other decision makers as far as
19 the broad base supply arrangements are concerned.

20 MR. ROTH-ROFFY: And could you tell me who are
21 you competitors down in this area, Leif, for chemical
22 products?

23 MR. KRISTOFERSON: On the, on the, yeah,
24 product, chemical products, there is one main
25 competitors, an Norwegian company called UniTor(ph) and

1 between UniTor and this is typically worldwide as well,
2 it is not only here but certainly we are familiar with
3 it here, and they would be, I would think that as far
4 as water treatment type, we are, have reliance here,
5 but UniTor certainly is a large competitor.

6 MR. ROTH-ROFFY: Could you put some numbers on
7 that in terms of market share, in Miami, primarily?
8 Just roughly, I mean.

9 MR. KRISTOFERSON: For the Miami accounts, I
10 would think that Drew probably has 30 percent, 35
11 percent of the market share, in the chemical field,
12 they get a little bit more. And then UniTor have a
13 portion and then a lot smaller, local suppliers that
14 have the balance. NCL typically uses UniTor as their
15 supplier with the exception of Norway.

16 MR. ROTH-ROFFY: Okay. Could you name a couple
17 of those other larger companies that make up the
18 balance of the market share?

19 MR. KRISTOFERSON: Competitors?

20 MR. ROTH-ROFFY: Correct.

21 MR. KRISTOFERSON: Well, you have a company
22 called UseService, that is here. You have Nalco, I
23 think Nalco is here. There may be some smaller,
24 smaller companies, but, they are of not any, any
25 consequences.

1 MR. ROTH-ROFFY: Okay. And just briefly, could
2 you tell us about the, the structure of the
3 organization where you fit into it, who are your bosses
4 and that --

5 MR. KRISTOFERSON: I report to Patrick Lynch,
6 which is recently the regional manager for North
7 America. I report to Patrick Lynch and Patrick Lynch
8 reports to Dan Carraher(ph) in Boonton.

9 MR. ROTH-ROFFY: Where is Mr. Lynch?

10 MR. KRISTOFERSON: Mr. Lynch is in Boonton.

11 MR. ROTH-ROFFY: Okay. Is that the same Lynch
12 that you mentioned?

13 MR. MYER: Yes, it is. He has moved along in
14 the organization, yes.

15 MR. ROTH-ROFFY: Okay. Peter, on the
16 technical side, could you tell me where you fit in, in
17 your supervisory --

18 MR. MYER: I report to Heiko, Heiko reports to
19 Patrick Lynch.

20 MR. ROTH-ROFFY: So Patrick Lynch is in both
21 chains of --

22 MR. MYER: He is at the service end sales.

23 MR. ROTH-ROFFY: How do you spell Heiko?

24 MR. MYER: H-E-I-K-O. He is kind of recent,
25 when did he come?

1 MR. KRISTOFERSON: Heiko was with our
2 organization in Europe and was transferred over here
3 about, just about a year ago. So, he was transferred
4 from Germany.

5 MR. ROSSEY: One final question, this should
6 be. We have already talked about it with Leif,
7 specifically, but I guess with the rest of the group,
8 so, to everybody's knowledge here, am I correct in
9 understanding that there was no lay up procedure
10 program for the Norway?

11 MR. MUNT: Not specifically for the Norway,
12 but, Drew Marine has lay up procedures.

13 UNIDENTIFIED SPEAKER: I think what your
14 question is and correct me if I am wrong, were the
15 boilers on the Norway ever laid out?

16 MR. ROSSEY: Correct.

17 UNIDENTIFIED SPEAKER: As far as you know.

18 MR. MUNT: As far I know, not, not as far as
19 I know.

20 MR. ROTH-ROFFY: Okay.

21 MR. KRISTOFERSON: I think sometimes we use
22 the word lay up, and lay up typically refers to a
23 conscientious decision to lay up the boiler for a
24 period of time. I am not sure if Norway or in that
25 type of an operation, that anyone said, okay, we are

1 going to lay up boiler 22 for four weeks, or six weeks.

2 If that is the case, then we will have
3 recommendations, but they will take it off line, I
4 think that is their expression. So, they would take it
5 off line, if it, if it progresses for any period of
6 time, in retrospect, it was up for four weeks, but,
7 they have been intentionally looked at five, six days
8 at a time.

9 MR. ROSSEY: So, if for some reason they had
10 some that were off for a certain period of time, and
11 they were going to alter the levels, say, where would
12 that have been documented?

13 MR. KRISTOFERSON: I guess they would come to
14 us and say, to the service engineer onboard, we have
15 the intention to lay up the boiler for six weeks. We
16 would note it on the service report, this is our
17 recommended levels. They would typically not come to
18 us and say we are going to take the boiler off line for
19 a couple of days, so we wouldn't be part of that
20 documentation.

21 MR. ROSSEY: Maybe let me rephrase the
22 question. Without specifically coming to you, if they
23 decided they were going to do lay up, and they adjust
24 the chemicals, should that, would you expect that to be
25 in the water chemistry log?

1 MR. DEHAAI: This is Jeremy, I would expect, I
2 mean, you would see an elevated dosage and if, if the
3 operators are going to do that, they will do an
4 elevated hydrogen level for, for --

5 (Change of tape.)

6 MR. DEHAAI: -- recommended or they said it
7 was going to two weeks, the dosages a little bit. You
8 would typically see an increased dosage and they would
9 typically test to see if they have the elevated
10 hydrogen level. Yeah, that would be, you know, a
11 normal expectation.

12 MR. ROSSEY: Let me elaborate on that one.
13 When you say test, so they elevate the levels, and then
14 you would test it just before it is shut off? Somebody
15 would elevate it. How much time prior would you expect
16 them to elevate the dosage and then when would you
17 expect them to do the testing?

18 MR. DEHAAI: Again, it depends from your, it
19 is an operational decision. They could start elevating
20 it a day or two in advance, if they wanted to, or if
21 they wanted to, they could start, you know, even slug
22 dose it, or they could, you know, increase the dosage
23 pump, you know, half a day before, six hours before,
24 gets them in there and do a test. Again, and they may
25 not even need to do the test, if they feel comfortable

1 that the levels there, again, it is, it is variable
2 based on the comfort level of the operator. But, that
3 is, you know, something that I would, if it were me
4 doing that procedure, that is the why I would probably
5 do it.

6 MR. ROTH-ROFFY: Okay. The time is now about
7 12:30 and I think we have run out of questions. And you
8 have probably run out of patience with it. We very
9 much appreciate your time sitting with us and explain
10 how you to do business here. And that will conclude
11 our interview down here at Drew Marine in Miami.

12 (Whereupon, at 12:30 p.m., the interview was
13 concluded.)